

kanamoto

Presentation Material FY2025 1Q

Stock Code: 9678

(Tokyo Stock Exchange, Prime Market
Sapporo Securities Exchange)



March, 2025

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Consolidated Operating Results for the Fiscal Year Ended October 31, 2024

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Projected Consolidated Operating Results for the Fiscal Year Ending October 31, 2025

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Future Expansion: Progress 65



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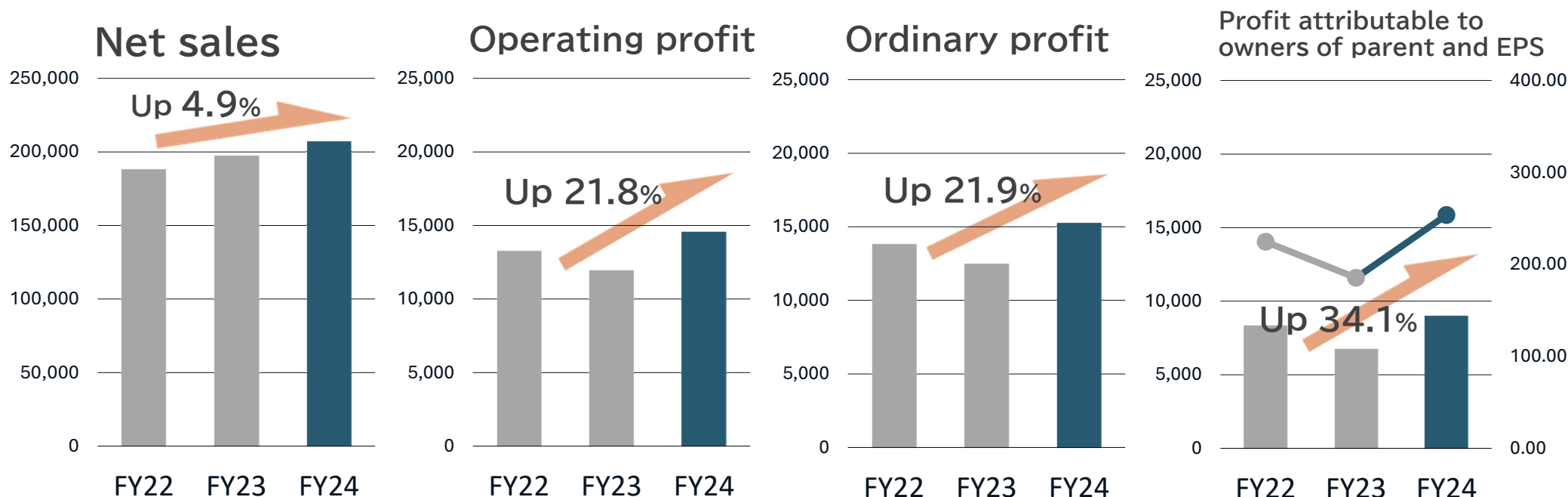
Future Expansion: Progress 65



Consolidated Operating Results for the Fiscal Year Ended October 31, 2024

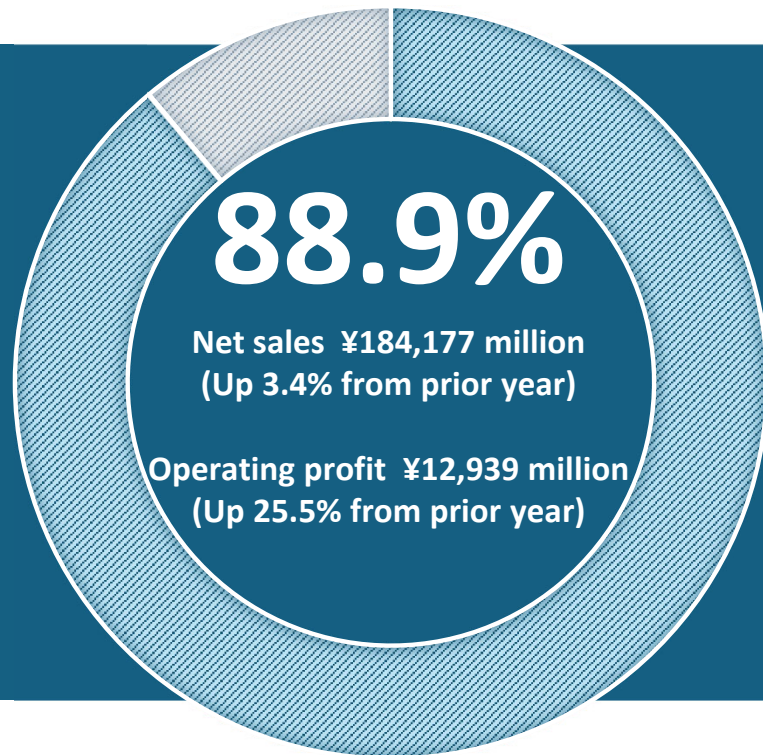
(Millions of yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	EPS
Consolidated operating results for the fiscal year ended October 31, 2024	207,218	14,569	15,218	9,013	¥253.72
% change from prior year	4.9%	21.8%	21.9%	34.1%	—
Consolidated operating results for the fiscal year ended October 31, 2023	197,481	11,958	12,488	6,721	¥185.40
% change from prior year	5.0%	-9.6%	-9.4%	-19.5%	—
Consolidated operating results for the fiscal year ended October 31, 2022	188,028	13,229	13,780	8,345	¥224.64



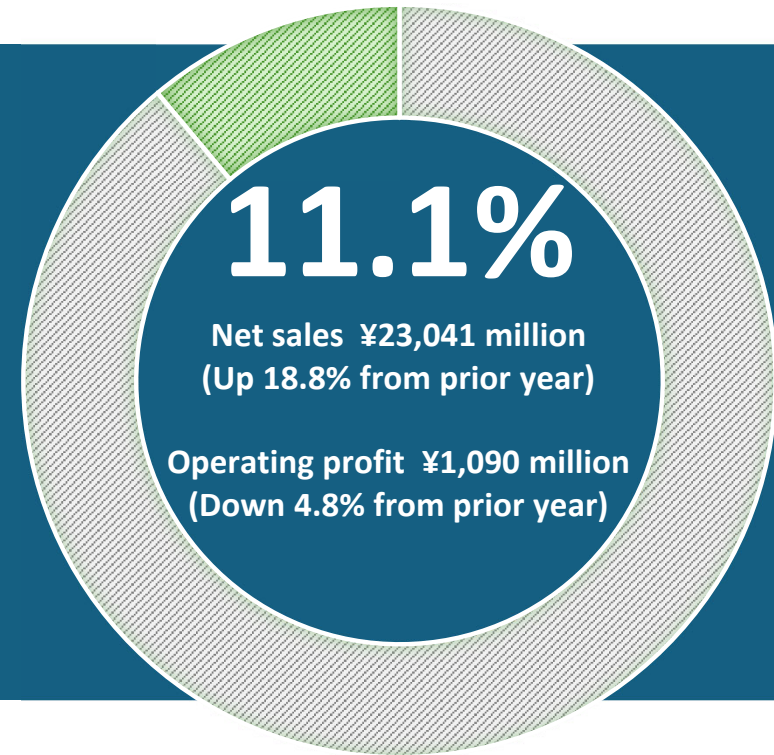
Consolidated Results by Segment

Construction Equipment Rental Business



Other Businesses

(Steel Product Sales Business, Information Products Rental Business, Welfare-related Business, etc.)



Net sales : ¥207,218 million (Up 4.9% from prior year)

Operating profit : ¥14,569 million (Up 21.8% from prior year)

Construction Equipment Rental Business Situation by Region

Changes in Consolidated Net Sales

% change from prior year

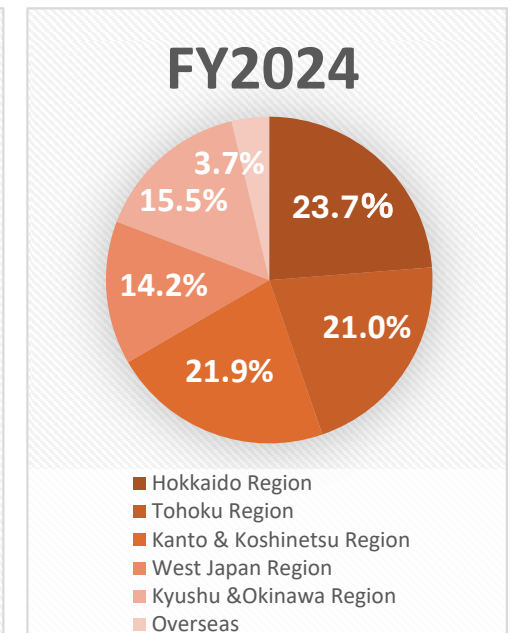
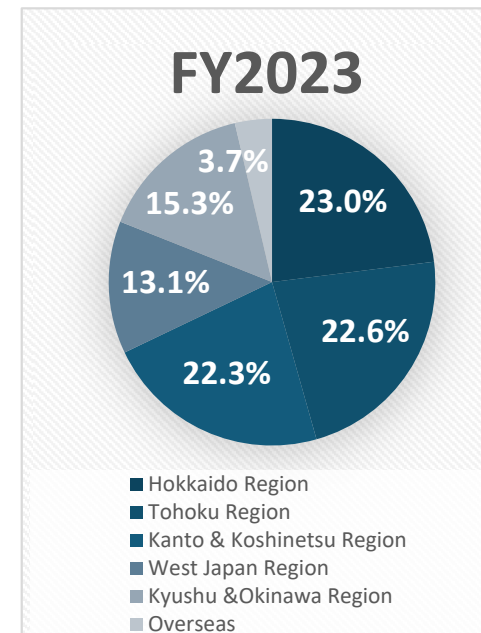
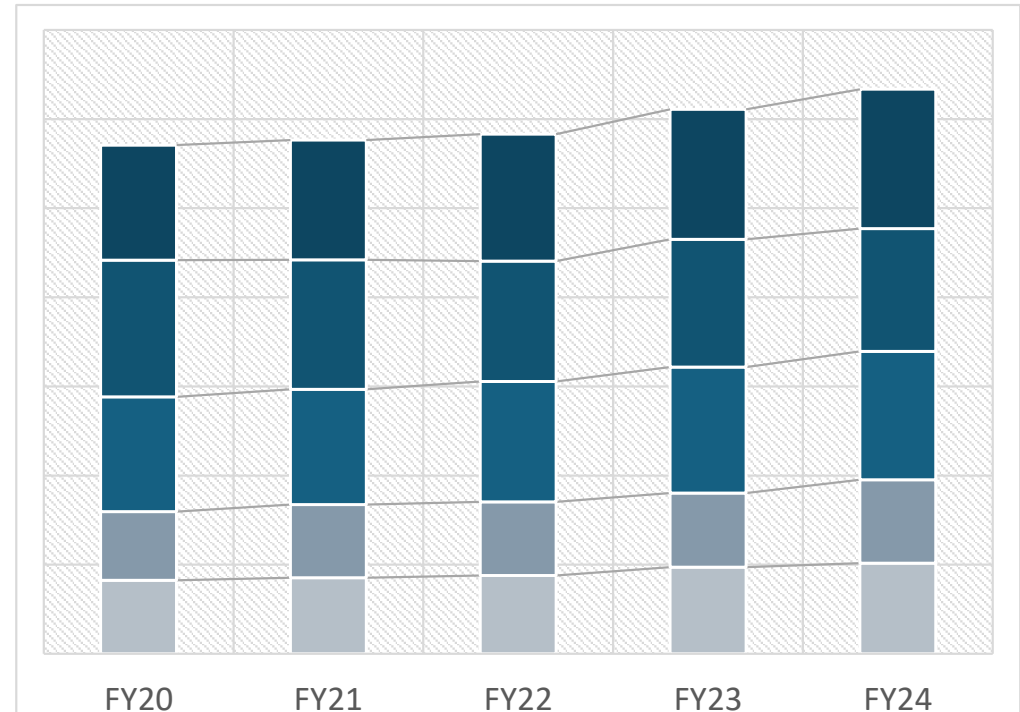
■ Hokkaido Region	Up 7.1%
■ Tohoku Region	Down 3.8%
■ Kanto & Koshinetsu Region	Up 1.8%
■ West Japan Region	Up 12.4%
■ Kyushu & Okinawa Region	Up 4.8%

Consolidated total net sales of construction equipment rentals **Up 3.7%**

Sales Ratio

	FY2023	FY2024
Hokkaido Region	23.0%	23.7%
Tohoku Region	22.6%	21.0%
Kanto & Koshinetsu Region	22.3%	21.9%
West Japan Region	13.1%	14.2%
Kyushu & Okinawa Region	15.3%	15.5%
Overseas	3.7%	3.7%

■ Hokkaido Region ■ Tohoku Region ■ Kanto & Koshinetsu Region
■ West Japan Region ■ Kyushu & Okinawa Region



Assets Balance Sheet

(Millions of yen)

	FY2023	FY2024	Change
Assets			
Current assets	120,298	126,675	6,377
Cash and deposits	45,611	51,104	5,493
Notes and accounts receivable - trade, and contract assets	41,048	43,478	2,429
Other current assets	33,638	32,093	-1,545
Non-current assets	196,141	196,177	35
Property, plant and equipment	173,977	175,070	1,093
Rental equipment	308,318	322,689	14,371
Accumulated depreciation	-197,632	-211,172	-13,540
Rental equipment, net	110,685	111,516	830
Other property, plant and equipment	63,291	63,554	262
Intangible assets	5,778	4,833	-944
Investments and other assets	16,386	16,272	-113
Total assets	316,440	322,853	6,412

Liabilities and Net Assets

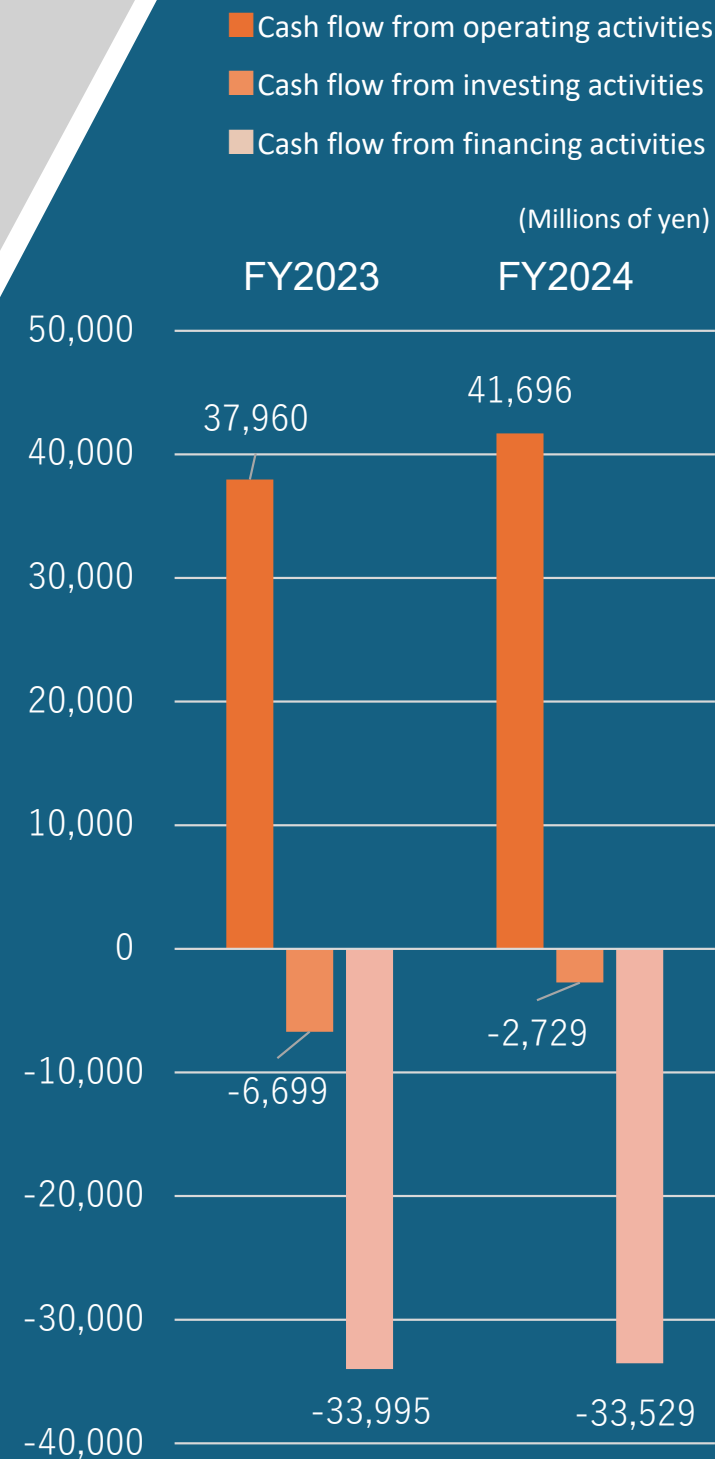
(Millions of yen)

	FY2023	FY2024	Change
Liabilities			
Current liabilities	87,624	92,817	5,193
Notes and accounts payable - trade	36,077	33,728	-2,348
Current portion of long-term borrowings	14,600	21,331	6,730
Other current liabilities	36,946	37,758	811
Non-current liabilities	85,139	80,322	-4,817
Long-term borrowings	35,796	32,402	-3,394
Long-term accounts payable - other	42,324	41,088	-1,236
Other non-current liabilities	7,018	6,832	-185
Total liabilities	172,763	173,140	376
Net assets			
Total shareholders' equity	129,198	133,883	4,684
Accumulated other comprehensive income	5,296	6,125	828
Non-controlling interests	9,181	9,705	523
Total net assets	143,677	149,713	6,036
Total liabilities and net assets	316,440	322,853	6,412

Cash Flows

	FY2023	FY2024	Change
Cash flow from operating activities	37,960	41,696	3,735
Cash flow from investing activities	-6,699	-2,729	3,969
Cash flow from financing activities	-33,995	-33,529	465
Net increase (decrease) in cash and cash equivalents	-2,685	5,493	8,178
Cash and cash equivalents at beginning of period	47,047	45,093	-1,953
Cash and cash equivalents at end of period	45,093	50,586	5,493

Cash and cash equivalents were 50,586 million yen, an increase of 5,493 million yen compared to the previous consolidated fiscal year.



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Projected Consolidated Operating Results for the Fiscal Year Ending October 31, 2025

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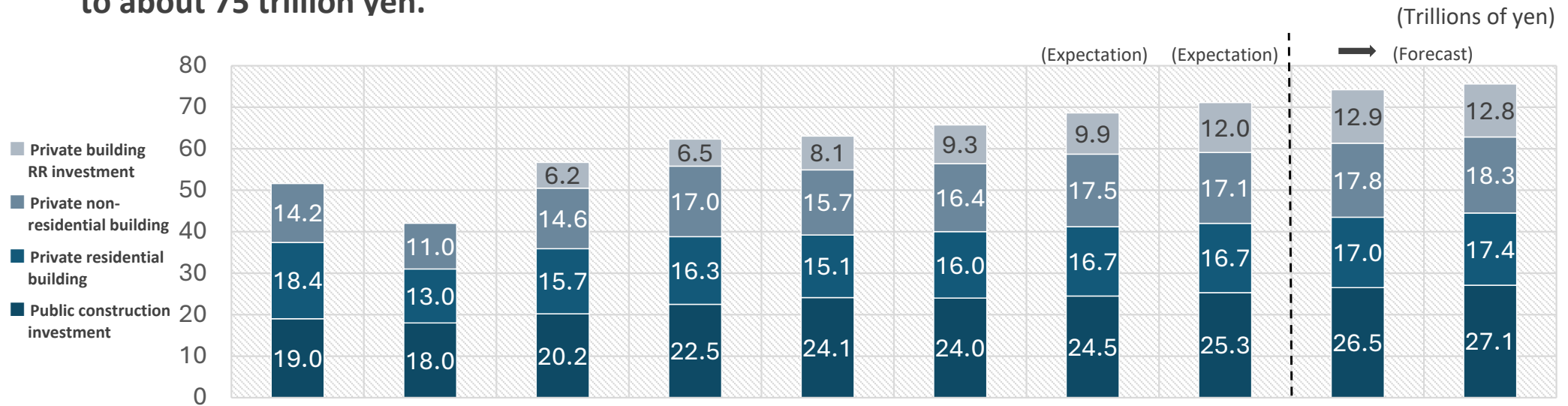
Future Expansion: Progress 65



Change in Construction Investment in Japan

Gradual increase in investment after hitting bottom at approximately 42 trillion yen in FY2010.

Overall construction investment in FY2025 is expected to increase slightly from the previous year to about 75 trillion yen.



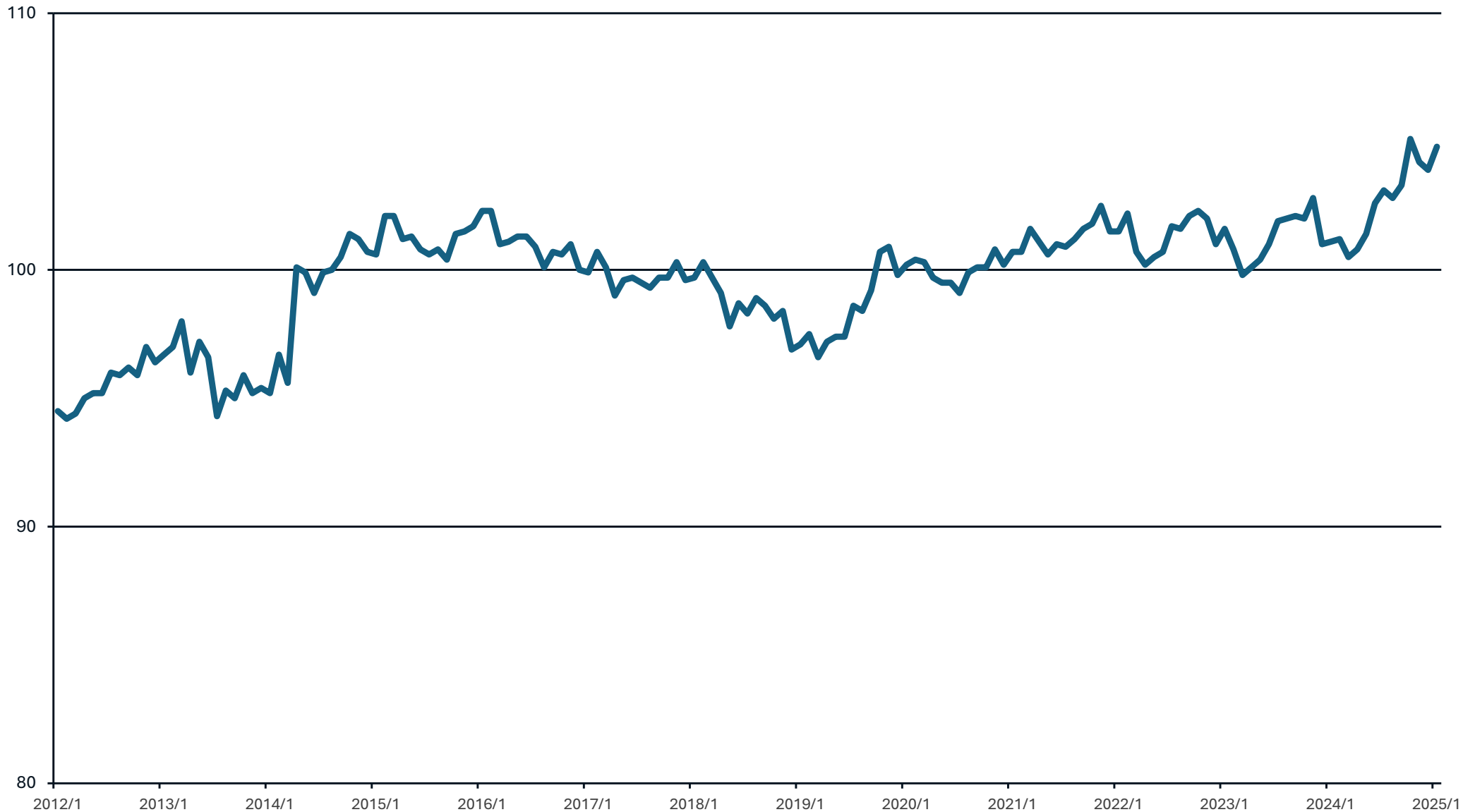
Fiscal year	2005	2010	2015	2019	2020	2021	2022 (Estim.)	2023 (Estim.)	2024 (F'cast.)	2025 (F'cast.)
Total construction	51.6	41.9	56.6	62.3	63.0	65.7	68.5	71.1	74.2	75.6
Change from prior fiscal year	(-2.4%)	(-2.4%)	(19.3%)	(0.8%)	(1.0%)	(4.3%)	(4.3%)	(3.7%)	(4.3%)	(1.9%)
Public construction	19.0	18.0	20.2	22.5	24.1	24.0	24.5	25.3	26.5	27.1
Change from prior fiscal year	(-8.9%)	(0.3%)	(8.6%)	(4.1%)	(7.1%)	(-0.2%)	(1.9%)	(3.2%)	(4.8%)	(2.3%)
Private residential building	18.4	13.0	15.7	16.3	15.1	16.0	16.7	16.7	17.0	17.4
Change from prior fiscal year	(0.3%)	(1.1%)	(5.5%)	(-2.5%)	(-7.7%)	(6.4%)	(4.3%)	(-0.2%)	(2.0%)	(2.1%)
Private non-residential building	14.2	11.0	14.6	17.0	15.7	16.4	17.5	17.1	17.8	18.3
Change from prior fiscal year	(4.0%)	(-10.0%)	(3.9%)	(0.4%)	(-7.8%)	(4.2%)	(6.6%)	(-2.1%)	(3.9%)	(3.2%)
Private building RR investment	—	—	6.2	6.5	8.1	9.3	9.9	12.0	12.9	12.8
Change from prior fiscal year	—	—	—	(-0.5%)	(25.1%)	(13.9%)	(6.7%)	(22.0%)	(7.1%)	(-0.9%)
Substantive construction investment	57.5	44.9	56.6	57.7	58.3	58.1	57.0	57.6	58.0	58.2
Change from prior fiscal year	(-3.4%)	(-2.6%)	(19.0%)	(-1.5%)	(1.1%)	(-0.5%)	(-1.8%)	(1.1%)	(0.7%)	(0.2%)

Source: Prepared based on the Construction Economy Model Forecast of Construction Investment (January 2025) published by the Research Institute of Construction and Economy (RICE)

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Corporate Service Price Index (Construction Equipment Rental)

The construction equipment rental index shows an upward trend from 2024.

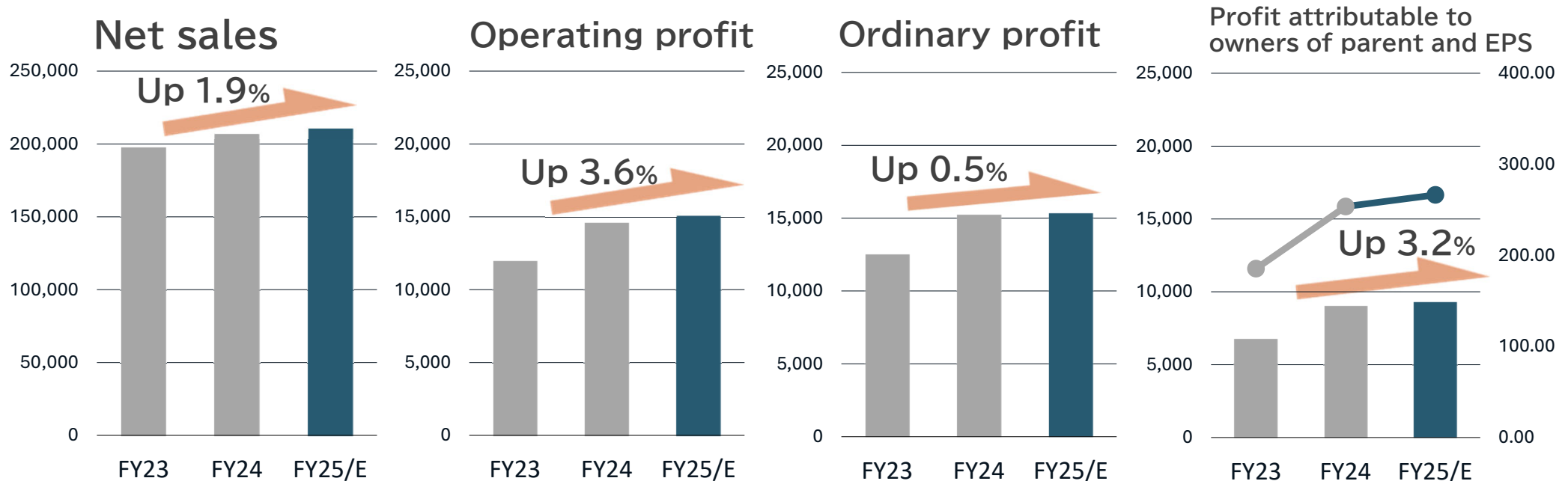


Source: Bank of Japan Corporate Service Price Index (CSPI) on the 2020 Year Base (Construction Equipment Rental)

Projected Consolidated Operating Results for the Fiscal Year Ending October 31, 2025

(Millions of yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	EPS
Projected consolidated results for the fiscal year ending October 31, 2025	211,100	15,100	15,300	9,300	¥266.49
% change from prior year	1.9%	3.6%	0.5%	3.2%	—
Consolidated results for fiscal year ended October 31, 2024	207,218	14,569	15,218	9,013	¥253.72
% change from prior year	4.9%	21.8%	21.9%	34.1%	—
Consolidated results for fiscal year ended October 31, 2023	197,481	11,958	12,488	6,721	¥185.40

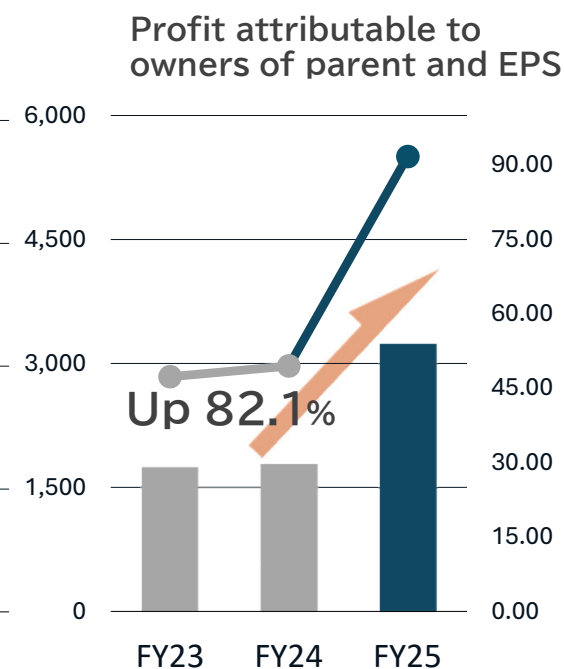
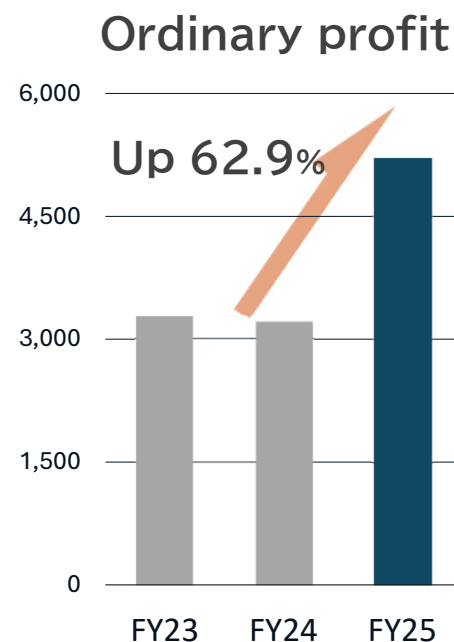
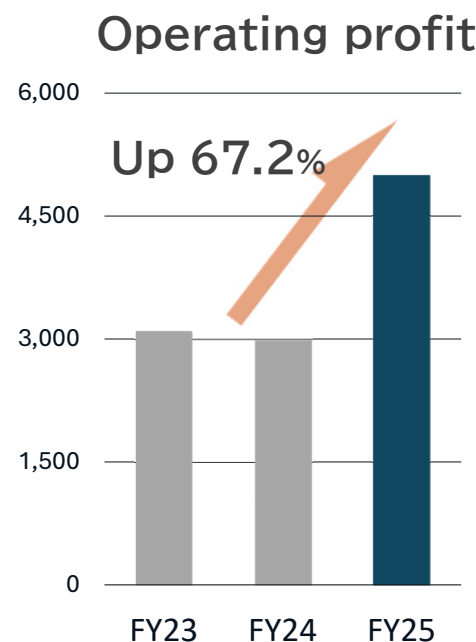
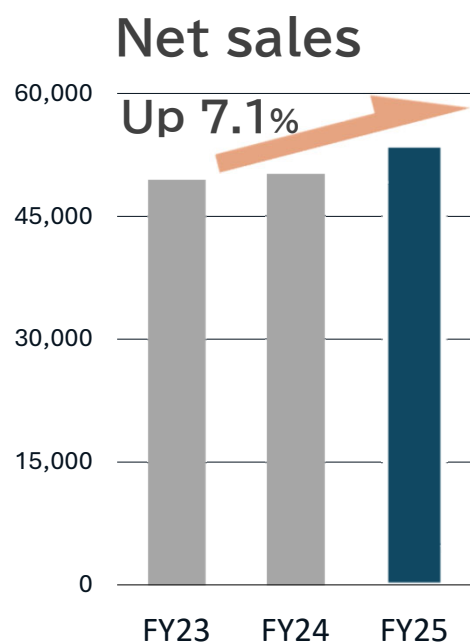


*At a meeting of the Board of Directors held on December 6, 2024, the Company resolved to acquire its own shares, and the "Earnings per Share" in the projected consolidated operating results for the fiscal year ending October 31, 2025 takes into account the impact of this acquisition of own shares.

Consolidated Operating Results for the First Quarter of the Fiscal Year Ending October 31, 2025

(Millions of yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	EPS
FY ending October 2025 Q1 actual	53,673	4,993	5,212	3,238	¥91.77
% change from same period of prior year	7.1%	67.2%	62.9%	82.1%	—
FY ending October 2024 Q1 actual	50,118	2,985	3,200	1,778	¥49.47
% change from same period of prior year	1.2%	-3.6%	-2.1%	2.3%	—
FY ending October 2023 Q1 actual	49,508	3,096	3,267	1,738	¥47.31



Construction Equipment Rental Business Situation by Region

Changes in Consolidated Net Sales

% change from prior year

Hokkaido Region	Up 8.6%
Tohoku Region	Down 4.7%
Kanto & Koshinetsu Region	Up 1.8%
West Japan Region	Up 19.9%
Kyushu & Okinawa Region	Up 8.7%

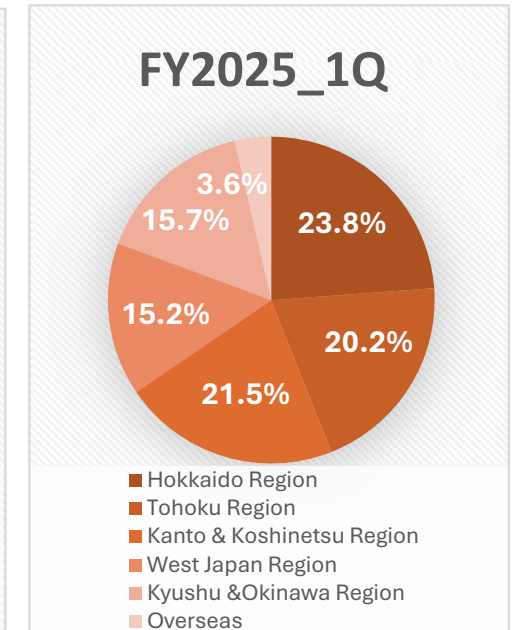
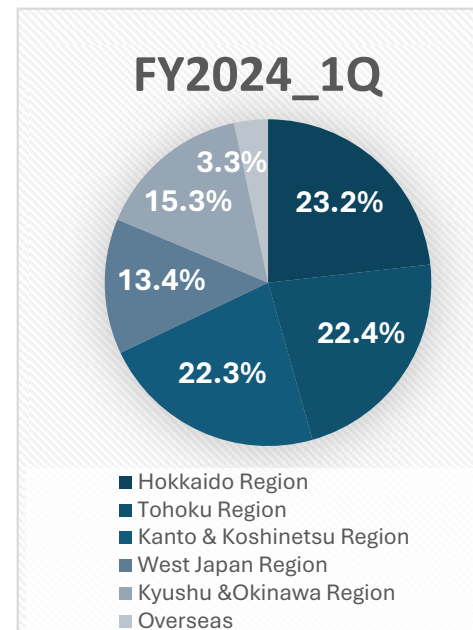
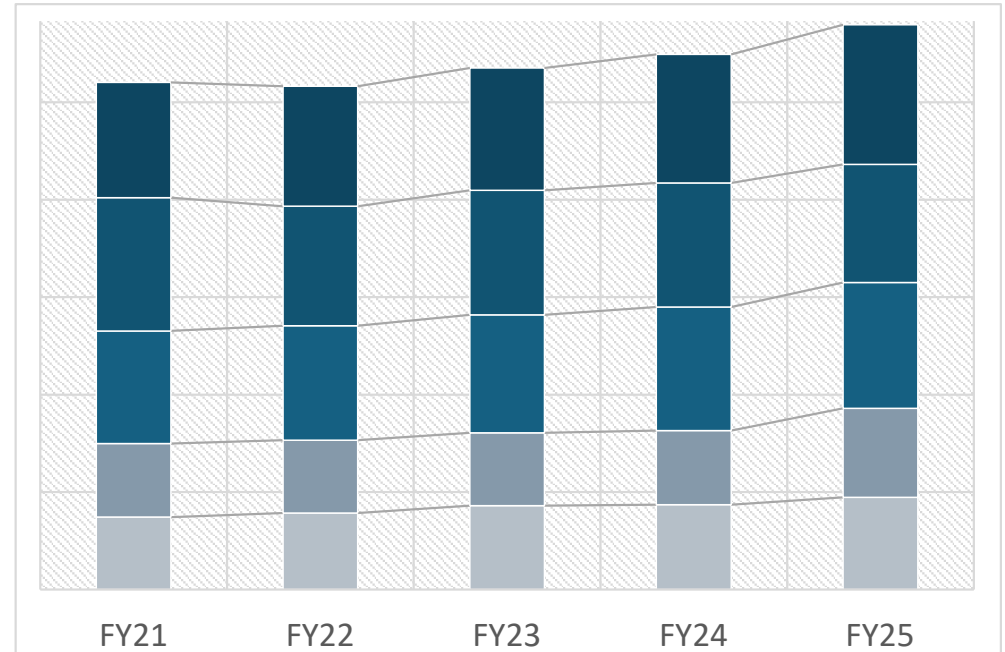
Consolidated total net sales of construction equipment rentals **Up 5.8%**

Sales Ratio

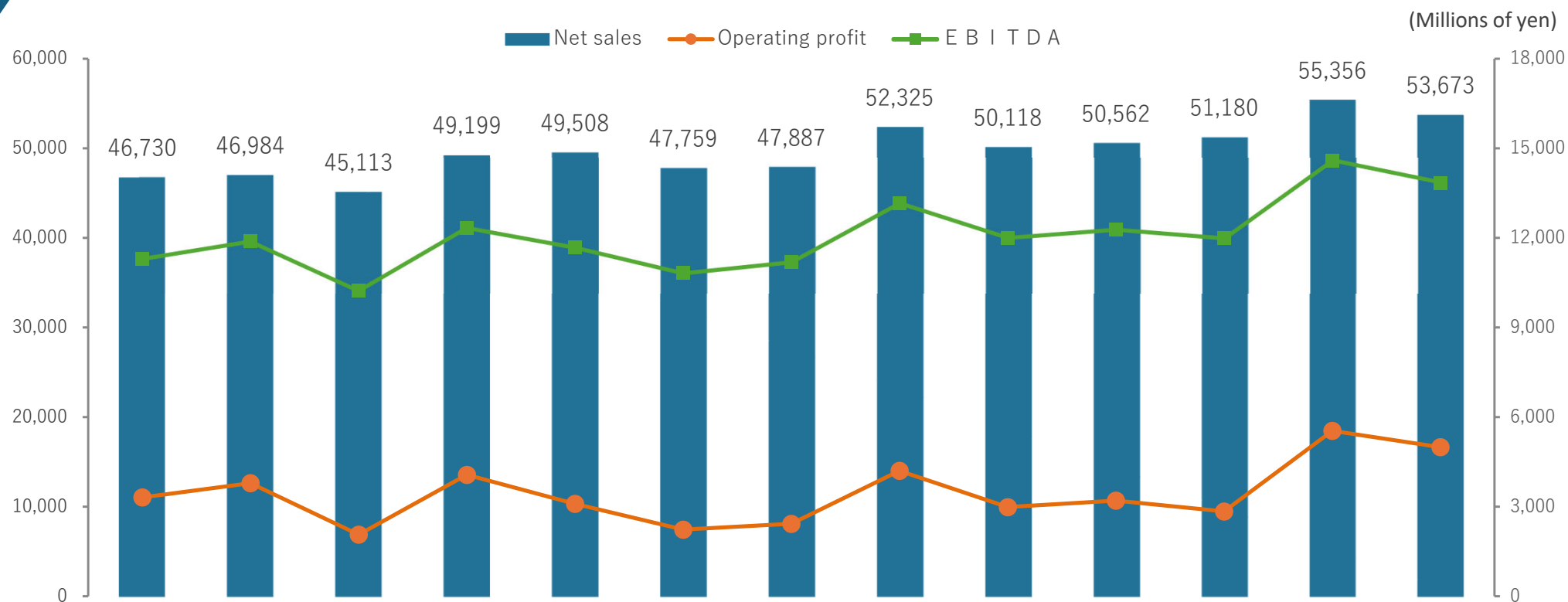
	FY2024_1Q	FY2025_1Q
Hokkaido Region	23.2%	23.8%
Tohoku Region	22.4%	20.2%
Kanto & Koshinetsu Region	22.3%	21.5%
West Japan Region	13.4%	15.2%
Kyushu & Okinawa Region	15.3%	15.7%
Overseas	3.3%	3.6%

Consolidated for the First Quarter
of the Fiscal Year Ending October 31, 2025

■ Hokkaido Region
 ■ Tohoku Region
 ■ Kanto & Koshinetsu Region
 ■ West Japan Region
 ■ Kyushu & Okinawa Region



Changes in Quarterly Financial Results



	FY2022				FY2023				FY2024				FY2025
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
Net sales	46,730	46,984	45,113	49,199	49,508	47,759	47,887	52,325	50,118	50,562	51,180	55,356	53,673
Operating profit	3,311	3,786	2,064	4,067	3,096	2,231	2,427	4,202	2,985	3,202	2,840	5,540	4,993
Depreciation	7,990	8,094	8,176	8,266	8,581	8,592	8,764	8,952	9,016	9,073	9,145	9,040	8,850
E B I T D A	11,302	11,881	10,241	12,333	11,678	10,824	11,192	13,155	12,002	12,276	11,986	14,580	13,843

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Projected Consolidated Operating Results for the Fiscal Year Ending October 31, 2025

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Future Expansion: Progress 65



Priority Measures



The New Medium-term Management Plan Progress 65

—Toward Achieving Both Growth and Efficiency

1. Growth strategies and improvement of capital efficiency

- Strengthening the two initiatives for the construction equipment rental business
- Pursuing efficient use of management resources
- Promoting M&As concerning the construction equipment rental business and associated businesses
- Growing the overseas business

2. Enhancement of DX strategies

- Utilization of BIM/CIM, ICT
- Development of new products and new materials
- Operation improvement → Business reform → Business transformation
- Visualization and improved organizational structure of maintenance services

3. Sustainability initiatives

- Human rights policy
- Enhancement of investment in human capital
- Promotion of TCFD and environmental measures
- ESG

Consolidated Numerical Targets

(Millions of yen)

	FY2024	FY2025/E		FY2029/E
Net sales	207,218	211,100		235,400
Operating profit	14,569	15,100		21,000
Operating profit margin	7.0%	7.2%	➡➡➡	8.9%
Ordinary profit	15,218	15,300		21,100
Profit attributable to owners of parent	9,013	9,300		13,400
Net assets	149,713	—		181,200
Total assets	322,853	—		396,000

2030 Vision

Numerical Targets

Net sales
(Consolidated) **¥225 billion**

Operating profit
(Consolidated) **¥20 billion**

R O E **Over 8%**

Total return ratio **Over 50%**

Positioning of the Medium-term Management Plan

Creative 60
(2020-2024)

Progress 65
(2025-2029)



2019

2024

2029

2030

**Aiming to achieve our targets
by FY2029**

While aiming to build a foundation for sustainable growth,
we will contribute to the realization of a sustainable society
as a good corporate citizen that coexists with society.

1. Growth Strategies and Improvement of Capital Efficiency

Strengthening the two initiatives for the construction equipment rental business

Improved efficiency

- Appropriate purchases of rental assets
- Amortization cost reductions by improving service lives for asset operations
- Area-specific marketing and stronger rental asset management founded in maintaining and expanding market share

Improved productivity

- Increase in operating days for rental items
- Increase in rental fees to an appropriate level

Pursuing efficient use of management resources

Implementing consolidation, closing or merging of business offices

- Reallocation of resources to respond to construction market and project trends
- Stronger response at less profitable offices

Efficient allocation of management resources

- More advanced, appropriate investment management with a close focus on demand
- More sophisticated business portfolio management

Promoting M&As concerning the construction equipment rental business and associated businesses

Large-scale rental mall that functions as a centralized site for specialty stores

- Expanded market share in the construction equipment rental business
- Initiatives in related businesses with a high degree of overlap
- More resilient rental supply chains

Accumulate and share all types of solutions

- Provision of technical services that make use of the rental expertise and group network that we have built up
- Initiatives that take the customer's perspective and the provision of new utility

Growing the overseas business

More competitive to achieve growth

- Focus on growth fields in countries we have already entered and proactive investment in rental assets
- Stronger business cooperation with partner companies
- Entry into new, highly profitable markets via M&A and continued focus shift toward North America

Pursuit of greater operational efficiency

- More advanced analysis of sales-related indicators for demand-based investment and promotion of more appropriate asset lineup
- Promotion of standardized operations at overseas subsidiaries

Continued securing of overseas business personnel

- Securing of highly skilled local workers and promotion of transfer of operations to local sites
- Training the next generation of those who will lead business overseas

1. Growth Strategies and Improvement of Capital Efficiency

Construction investment in Japan is in excess of ¥74 trillion and is expected to continue growing.

Major Projects Primarily Driving Business Expansion throughout Japan

Data Centers



EV Battery Plants



Hokuriku Shinkansen



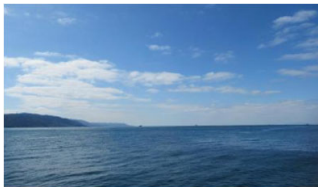
Linear Chuo Shinkansen



2025 Osaka Expo
/ Osaka IR



Constructions of
Self-Defense Forces



Wind Power
Generation



Geothermal Power
Generation



Solar Power
Generation



Power Transmission
Networks



Constructions of
Semiconductor Plants



Hokkaido Shinkansen



Large-scale Refurbishments of
Three NEXCO Companies



2. Enhancement of DX Strategies

Utilization of BIM/CIM, ICT

- Higher productivity through data sharing between customers, builders, and rental companies using BIM/CIM.
- Expansion of ICT construction machinery and research into next-generation construction machinery (with remote/automated operations) to advance labor-savings and off-site operations

Development of new products and new materials

- Minimal latency through more advanced video transmission systems
- Retrofits with remote operation controls and safety measures to streamline and standardize equipment
- Standardization of instruction manuals with video content

Operation improvement → Business reform → Business transformation

- More efficient operations and diversified communication channels as a result of SaaS and digital content use
- New data-driven approach to management by constructing a data integration platform
- Generative AI and telematics research to take us into a new era of people, companies, and construction machinery

Visualization and improved organizational structure of maintenance services

- Visualization of operations to reform processes and introduction of labor-saving equipment
- Stronger cooperation with supply chains
- Enhanced cross-group interaction and management aimed at passing on skills to improve engagement

3. Sustainability Initiatives

Human rights policy

In recent years, companies' efforts to address human rights issues are becoming increasingly important, and for our group too, human rights issues are at the heart of our sustainability-focused management. That is why, in November 2024, we formulated the Kanamoto Group Human Rights Policy.

1. Respect for international norms

The Kanamoto Group supports and respects international human rights norms.

2. Strict adherence to laws and regulations

We will adhere to all laws and regulations that may be in force in the countries and regions where we conduct corporate activities. We will also adhere to the spirit of those laws and regulations and to international rules and social norms.

3. Respect for human rights

The Kanamoto Group aims to reduce human rights violations to zero in all of its corporate activities. Through the following initiatives, we will work to fulfill our responsibilities to human rights.

- (1) Human rights due diligence
- (2) Relief
- (3) Complaint processing mechanism (whistle-blowing system)
- (4) Education and training
- (5) Dialogue and consultation with stakeholders
- (6) Disclosure

Enhancement of investment in human capital

To secure the skills we need to achieve our management strategies, we will aim to support the independent training of existing employees but also encourage their active participation, and secure diverse human resources.

Improved salary levels and engagement to enhance our employee retention rate

- Constant raises to salary levels and review of various allowances
- Dynamic job opportunities that focus on clarifying career paths, checking suitability, and self-assessment

Enhanced internal training to provide career development opportunities

- Improved internal training via stronger collaboration with business divisions and the DX Strategy Office
→ Moving from upskilling to reskilling
- Establish permanent training facilities

Internal expertise sharing to enhance productivity

- Promotion of internal expertise sharing by utilizing e-learning platforms

Promotion of TCFD and environmental measures

Specific measures to achieve our targets:

- Introduce hybrid and all-electric company vehicles to reduce fossil fuel use
- Switch equipment, etc., to make electricity-savings at our facilities to reduce our electricity consumption

(t-co₂)

non-consolidated	FY2013 (actual)	FY2023 (actual)	FY2030 (target)
Scope 1	6,076	6,011	3,038
Scope 2	5,677	4,596	2,839

*For Scope 3, we will continue working to select categories and establish a system



ESG

Kanamoto products and services will create new value that helps achieve the SDGs and contribute to the development of a sustainable society.

Value creation	Businesses contributing to SDGs	
Foundation supporting value creation	E	<ul style="list-style-type: none">● A business called "rental" that leads to decarbonization● Asset shift to environmental measures for decarbonization● Initiatives for TCFD
	S	<ul style="list-style-type: none">● Comprehensive disclosure and IR activities● Contributions to local communities as well as art and culture● Stronger health and safety systems● Environment inspiring human resource development
	G	<ul style="list-style-type: none">● Corporate governance● Compliance● Internal control systems● Risk management

Measures to Implement Management That Is Conscious of Cost of Capital and Share Price

Initiatives

1. Increasing profitability

2. Strengthening the policy for shareholder returns
3. Continuing to carry out proactive IR activities

2. Strengthening the policy for shareholder returns

Distribution of earnings to shareholders is a key management issue. The dividend policy of Kanamoto is to provide shareholders with a consistent and stable dividend regardless of the business environment. Furthermore, the Company aims to pay progressive dividends that include profit distribution in line with earnings performance.

Total return ratio Over **50%**

3. Continuing to carry out proactive IR activities

Through two-way communication with shareholders and investors, the company strives to ensure that information concerning our management condition and operating policies is conveyed accurately and in a timely manner, and that corporate value is maximized.

▼ Number of shareholder and investor meetings held

FY2022	FY2023	FY2024
165	166	305

1. Increasing profitability

(1) Improving the utilization rate of rental assets

- Reviewing capital investment
- Promoting longer service lives through maintenance
- Ensuring assets are in the right place

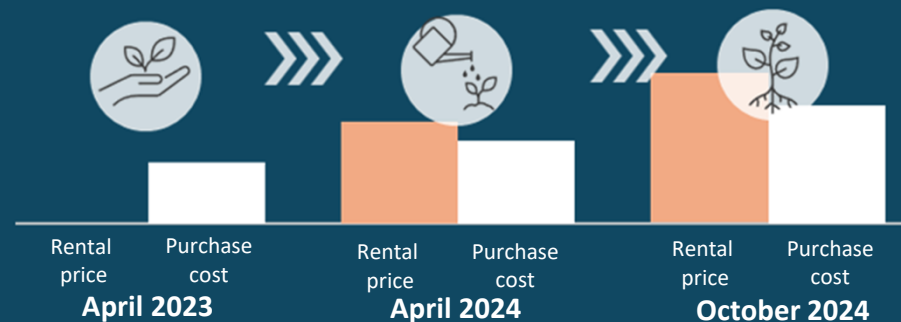
(2) Implementing consolidation, closing or merging of business offices

▼ FY2024 consolidated results

Closed	Consolidated	Opened
17 sites	2 sites	7 new sites

(3) Adjustment of rental unit prices to appropriate prices

Due to the effects of the rising costs involved in purchasing stock and other factors, since April 2023 we have been notifying our intention to adjust rental unit prices and then moving forward with price rises.



Investment Strategy: Cash Allocation

(Five-year cumulative)



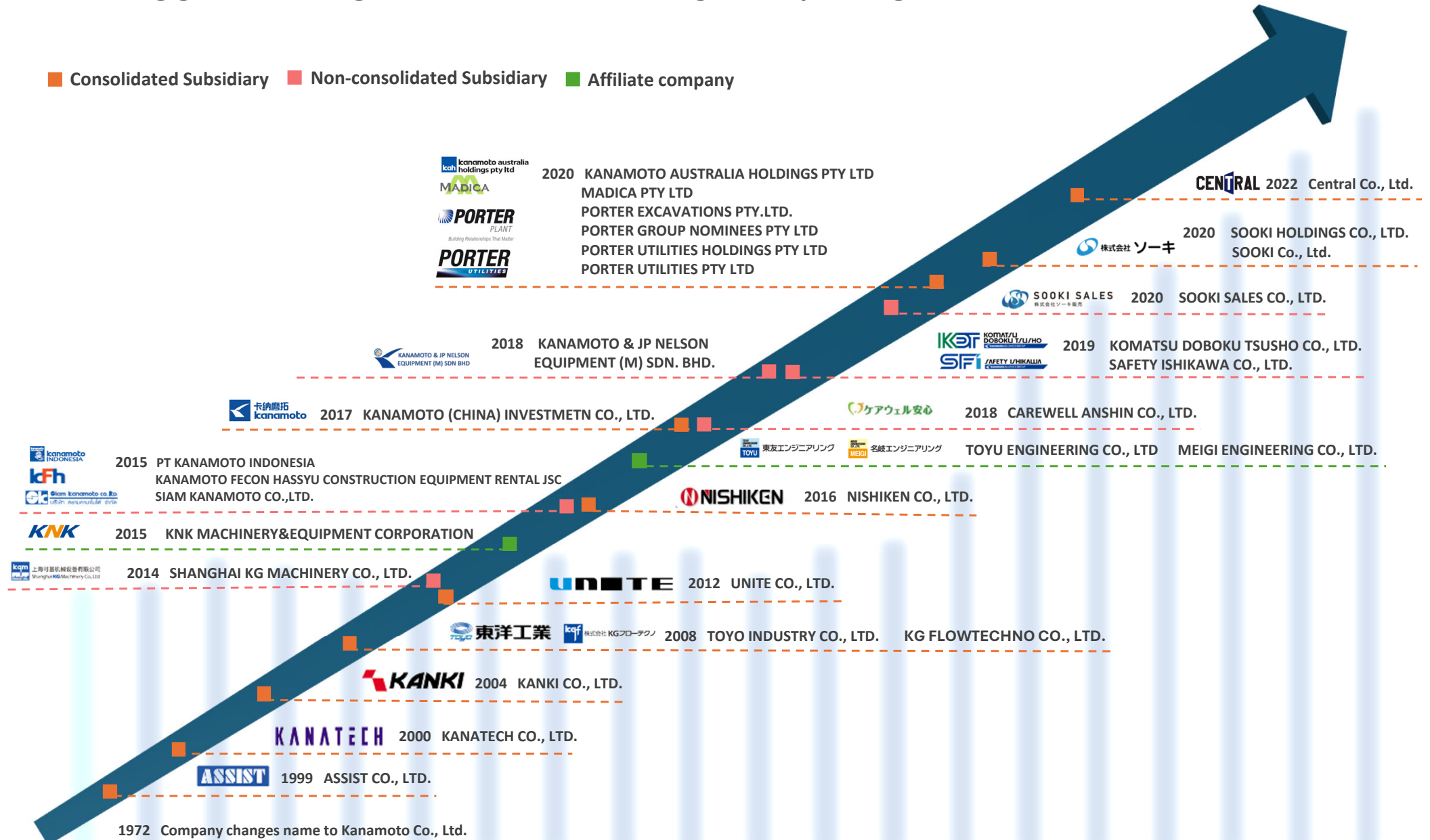
(Millions of yen)

	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025/E		FY2029/E
Operating profit	17,842	14,250	14,624	13,229	11,958	14,569	15,100		21,000
Depreciation	27,705	29,073	31,712	32,528	34,891	36,275	35,400		36,300
EBITDA	45,547	43,324	46,336	45,758	46,849	50,844	50,600	➡➡➡	57,400
Property, plant and equipment equivalents	10,775	10,461	10,694	10,483	11,044	10,869	11,800		13,400
EBITDA⁺	56,322	53,785	57,030	56,241	57,894	61,714	62,400		70,800
Property, plant and equipment investment	52,093	51,567	37,266	42,786	52,161	48,535	47,700		47,500
Free cash flow	4,229	2,218	19,764	13,454	5,732	13,179	14,700		23,200

History of M&As

Achieving growth through continuous M&As alongside expanding our own branch network

■ Consolidated Subsidiary
 ■ Non-consolidated Subsidiary
 ■ Affiliate company



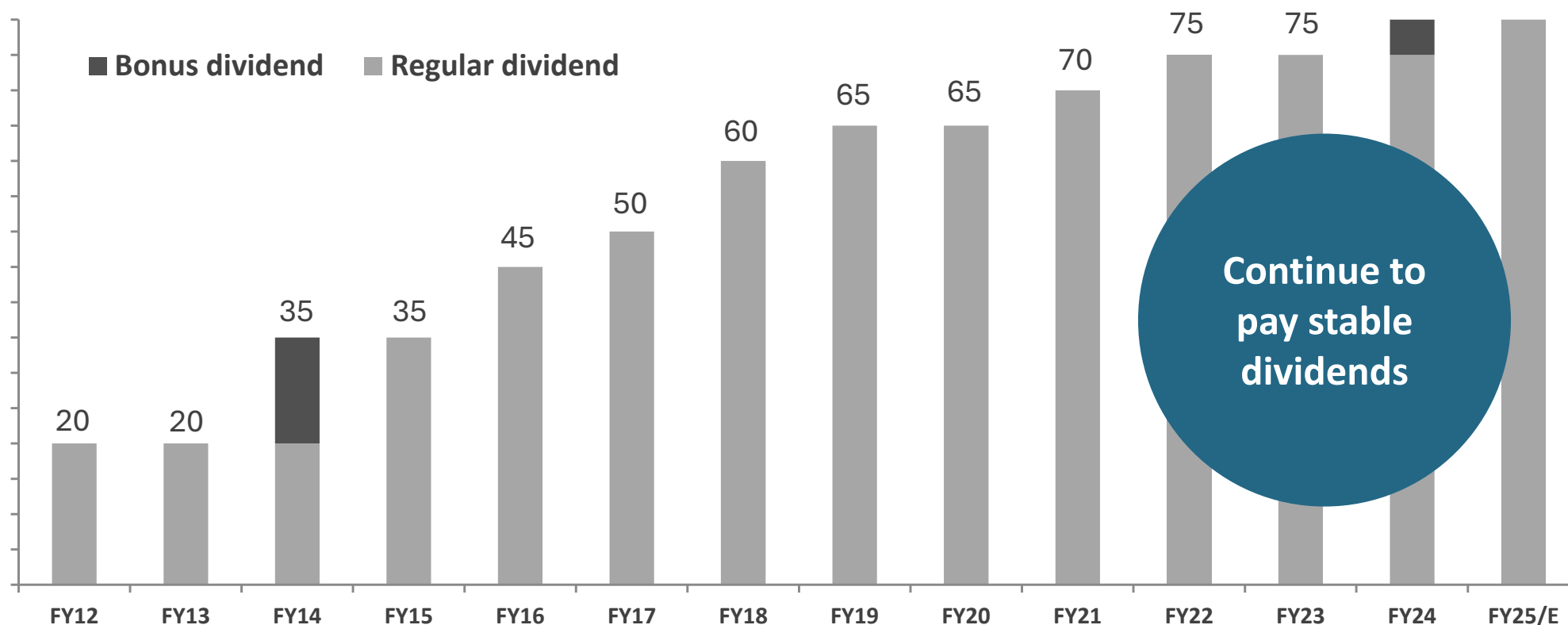
Shareholder Return Policy

We aim for a total payout ratio of more than 50% and to this end we flexibly acquire treasury shares. By maintaining stable dividends at the same time as achieving sustainable profit growth, we aim for progressive dividends with rising payouts.

Dividend Policy

As a special dividend to celebrate our 60th anniversary, for the fiscal year ended October 2024 we increased the year-end dividend by 5 yen for an annual dividend of 80 yen (interim dividend 35 yen)

Year-end dividend of 80 yen for the fiscal year ending October 31, 2025 (40 yen interim dividend)





Contact

Kanamoto Public Relations Office

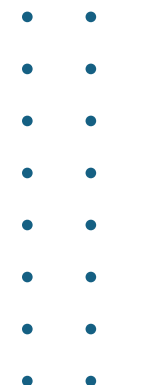
1-19, Odori Higashi 3-chome, Chuo-ku, Sapporo,
Hokkaido 060-0041 Japan

Tel: +81-11-209-1631

(8:30 a.m. to 5:00 p.m. except on weekends and holidays)

Company website: <https://www.kanamoto.co.jp/en/>

IR Information: <https://www.kanamoto.ne.jp/en/>



[Disclaimer]

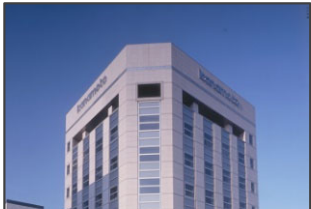
Certain information other than historical facts set forth in this briefing and the briefing materials contain forward-looking information.

These forward-looking statements are determined based on currently available information and include elements which may differ substantially from original forecasts.

Therefore, we ask that you refrain from fully relying on these forecasts.

Please be aware actual performance, etc., may differ from these forecasts due to changes in a variety of circumstances.

Reference: Company Profile (As of October 31, 2024)

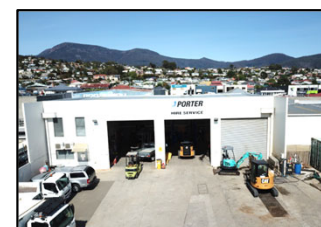
Company Name	Listing Exchanges
Kanamoto Co., Ltd.	Tokyo Stock Exchange, Prime Market Sapporo Securities Exchange
Head Office	Stock Code
1-19, Odori Higashi 3-chome, Chuo-ku, Sapporo, Hokkaido 060-0041 Japan	9678
Business Coordination Headquarters	Number of Shares Issued
1-7-7, Shiba Daimon, Minato-ku, Tokyo 105-0012 Japan	38,742 thousand
Established	Consolidated Net Sales
October 28, 1964	¥207,218 million (Fiscal year ended October 31, 2024)
Capitalization	Number of Consolidated Employees
¥17,829 million (Paid-in capital)	3,892 (As of October 31, 2024) (Excluding directors and temporary or part-time workers)
	Principal Businesses
	Rental of construction equipment Sale of steel products Rental of engineering workstations and computer peripherals

Head Office

Business Coordination
Headquarters

Reference: Our History

<i>October 1964</i>	Kanamoto Shoten Co., Ltd. established (Reorganization in Muroran, Hokkaido)
<i>December 1972</i>	Company name changed to Kanamoto Co., Ltd.
<i>November 1985</i>	Completed online computer system network linking all branches
<i>June 1991</i>	Listed stock on the Sapporo Securities Exchange
<i>March 1996</i>	Listed stock on the Second Section of the Tokyo Stock Exchange
<i>June 1996</i>	Relocated head office functions to Sapporo, Chuo-ku
<i>April 1998</i>	Stock elevated to the First Section of the Tokyo Stock Exchange
<i>October 2006</i>	Established subsidiary in Shanghai, China and began expansion outside of Japan
<i>June 2012</i>	Converted Unite Co., Ltd. into a subsidiary (Tokyo)
<i>January 2014</i>	Changed stock trading unit size from 1,000 shares to 100 shares
<i>January 2015</i>	Expanded operations into Indonesia, Vietnam, Thailand, and the Philippines
<i>March 2016</i>	Converted Nishiken Co., Ltd. into a subsidiary (Fukuoka)
<i>September 2020</i>	Converted SOOKI HOLDINGS Co., Ltd. into a subsidiary (Osaka)
<i>October 2020</i>	Converted Porter Plant Group into a subsidiary (Australia)
<i>April 2022</i>	Transitioned to Tokyo Stock Exchange Prime Market



Reference: Branch Network/Alliance Group

Kanamoto Group has 561 bases

Kanamoto itself has 219 branches, and is developing operations in seven foreign countries

Breakdown (As of January 31, 2025)

219 Branches: Kanamoto

342 Branches: Alliance companies

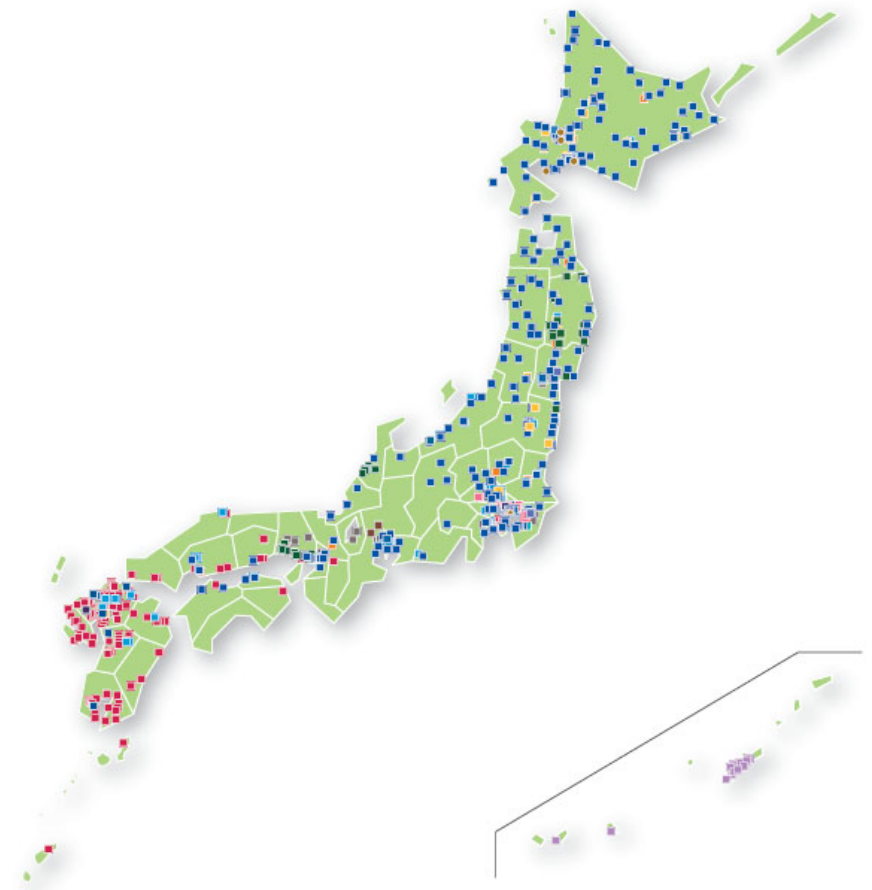


カナモトアライアンスグループ Kanamoto Alliance Group

kanamoto	株式会社カナモト Kanamoto Co., Ltd.
ASSIST	株式会社アシスト Assist Co., Ltd.
KANATECH	株式会社カナテック Kantech Co., Ltd.
KANKI	株式会社カンキ Kanki Co., Ltd.
kaf	株式会社 KGフローテクノ KG Flowtechno Co., Ltd.
CENTRAL	株式会社 セントラル CENTRAL Co., Ltd.
株式会社 ソーキ	株式会社ソーキ ホールディングス SOOKI HOLDINGS Co., Ltd.
株式会社 ソーキ	株式会社ソーキ SOOKI Co., Ltd.
東洋工業	東洋工業株式会社 Toyo Industry Co., Ltd.
NISHIKEN	株式会社ニシケン NISHIKEN CO., LTD.
UNITE	ユナイト株式会社 Unite Co., Ltd.
kanamoto australia	KANAMOTO AUSTRALIA HOLDINGS PTY LTD

MADICA	MADICA PTY LTD
PORTER PLANT	PORTER EXCAVATIONS PTY.LTD.
PORTER PLANT	PORTER GROUP NOMINEES PTY LTD
PORTER UTILITIES	PORTER UTILITIES HOLDINGS PTY LTD
PORTER UTILITIES	PORTER UTILITIES PTY LTD
カナモト投資	卡納德拓(中国)投资有限公司 KANAMOTO (CHINA) INVESTMENT CO., LTD.
ケアウェル安心	ケアウェル安心株式会社 Carewell Anshin Co., Ltd.
IKET	株式会社小松土木通商 Komatsu Doboku Tsuho Tsusho Co., Ltd.
SFI SAFETY IRIKAWA	セフティ石川株式会社 Safety Ishikawa Co., Ltd.
SOOKI SALES	株式会社 ソーキ販売 SOOKI SALES Co., Ltd.
icqm	上海可基机械设备有限公司 SHANGHAI KG MACHINERY CO., LTD.
kfh	KANAMOTO FECON HASSYU CONSTRUCTION EQUIPMENT RENTAL JSC

KANAMOTO & JP NELSON EQUIPMENT (M) SDN. BHD.	KANAMOTO & JP NELSON EQUIPMENT (M) SDN.BHD.
kanamoto INDONESIA	PT KANAMOTO INDONESIA
SIAM kanamoto co. ltd.	SIAM KANAMOTO CO., LTD.
SK Administration Service (Thailand) Co., Ltd.	SK ADMINISTRATION SERVICE (THAILAND) CO., LTD.
東友エンジニアリング	東友エンジニアリング 株式会社 TOYU ENGINEERING CO., LTD.
名岐エンジニアリング	名岐エンジニアリング 株式会社 MEGI ENGINEERING CO., LTD.
KNK	KNK MACHINERY & EQUIPMENT CORPORATION
AGORA ex	アゴラエックス株式会社 SIC Agora eX Corporation
SUGA	菅機械工業株式会社 SUGAKIKAI KOGYO CO., LTD.
町田機工	町田機工株式会社 Machida Kikou Co., Ltd.



Reference: Overseas Network

2014 SHANGHAI KG MACHINERY CO., LTD.

Non-consolidated subsidiary

2015 PT KANAMOTO INDONESIA

Non-consolidated subsidiary

KANAMOTO FECON HASSYU CONSTRUCTION
EQUIPMENT RENTAL JSC

Non-consolidated subsidiary

SIAM KANAMOTO CO., LTD.

Non-consolidated subsidiary

KNK MACHINERY & EQUIPMENT CORPORATION

Associated company

2017 KANAMOTO (CHINA) INVESTMENT CO., LTD.

Consolidated subsidiary

2018 KANAMOTO & JP NELSON EQUIPMENT (M) SDN.
BHD.

Non-consolidated subsidiary

2020 KANAMOTO AUSTRALIA HOLDINGS PTY LTD

Consolidated subsidiary

MADICA PTY LTD

Consolidated subsidiary

PORTER EXCAVATIONS PTY. LTD.

Consolidated subsidiary

PORTER GROUP NOMINEES PTY LTD

Consolidated subsidiary

PORTER UTILITIES HOLDINGS PTY LTD

Consolidated subsidiary

PORTER UTILITIES PTY LTD

Consolidated subsidiary



Reference: Products Provided in Main Business

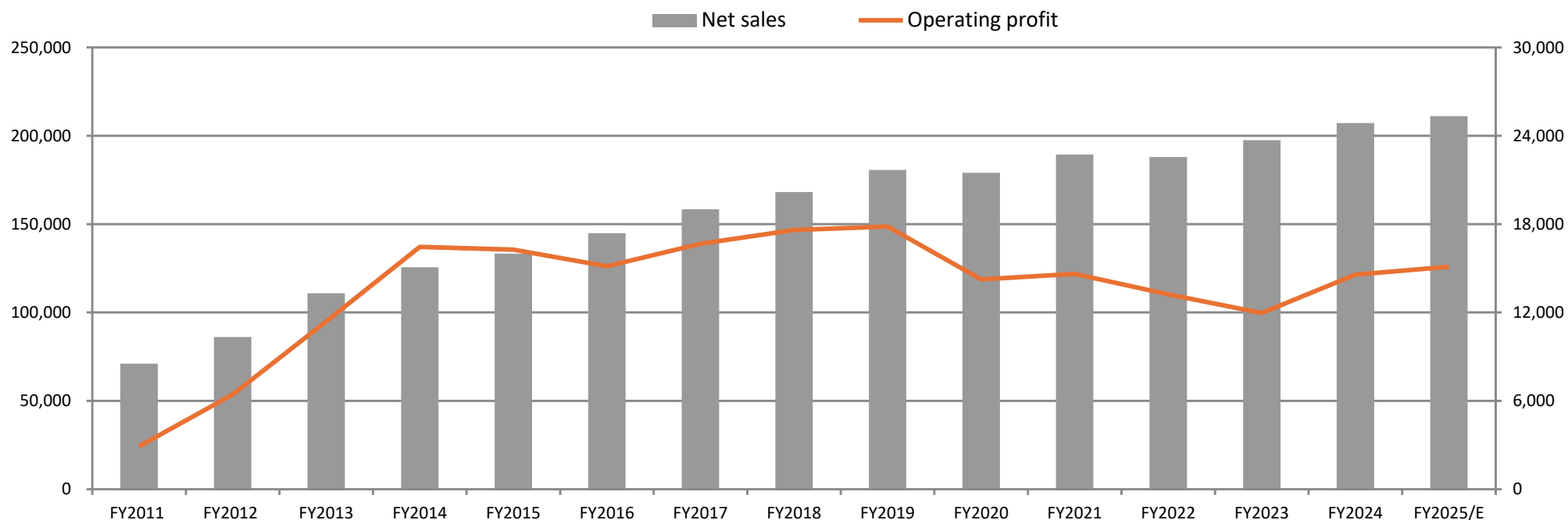
**Approximately 810,000 units of equipment (1,100 models),
with a value at introduction of more than 380 billion yen**



Reference: 15-year Management Index (Consolidated)

(Millions of yen)

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025/E
Net sales	71,086	86,106	110,831	125,555	133,292	144,870	158,428	168,188	180,694	179,053	189,416	188,028	197,481	207,218	211,100
Operating profit	2,905	6,430	11,392	16,454	16,270	15,134	16,665	17,599	17,842	14,250	14,624	13,229	11,958	14,569	15,100
Ordinary profit	2,239	5,932	11,073	16,078	16,164	14,405	17,193	17,925	18,277	14,268	15,391	13,780	12,488	15,218	15,300
Profit attributable to owners of parent	1,165	3,575	5,809	9,299	9,557	8,098	10,744	11,857	11,430	8,466	8,907	8,345	6,721	9,013	9,300
Net assets	37,592	41,399	56,192	65,513	71,998	81,434	91,788	102,031	121,779	126,188	134,917	140,611	143,677	149,713	-
Total assets	115,120	137,343	169,250	188,082	202,578	220,540	227,155	241,374	268,182	301,533	303,754	305,320	316,440	322,853	-



Reference: Share Price (Apr. 2015 to Mar. 2025)

— 移6力月 — 移12力月 — 移24力月



出来高

— 出来高 (株)

