

# Fiscal Year ended October 31, 2006

## Accounting Bulletin (Consolidated)



December 8, 2006

Listed Company Name **Kanamoto Company, Ltd.**  
 Company Code Number **9678**  
 Listing Exchanges **Tokyo Stock Exchange, Sapporo Stock Exchange**  
 Head Office Address 1-19, Odori Higashi 3-chome, Chuo-ku, Sapporo, Hokkaido Japan 060-0041  
 (URL <http://www.kanamoto.co.jp>)  
 Representative **Kanchu Kanamoto** President  
 Inquiries **Nobuhito Utatsu**  
 Director & Corporate Officer, Division Manager, Accounting Division  
 TEL 81-11-209-1600  
 Please send inquiries in English to [takayama@kanamoto.co.jp](mailto:takayama@kanamoto.co.jp).

Date of Report to the Board of Directors December 8, 2006

SEC Accounting Standards The Company has not adopted SEC accounting standards

### 1. Consolidated Operating Results for the Fiscal Year ended October 31, 2006

(November 1, 2005 – October 31, 2006)

#### (1) Consolidated Operating Results

(Numbers less than one million yen have been rounded down)

|                                    | Revenues        |       | Operating Income |          | Ordinary Income |          |
|------------------------------------|-----------------|-------|------------------|----------|-----------------|----------|
|                                    | Millions of yen | %     | Millions of yen  | %        | Millions of yen | %        |
| Fiscal year ended October 31, 2006 | 68,023          | (6.3) | 4,068            | (189.7)  | 3,788           | (144.4)  |
| Fiscal year ended October 31, 2005 | 63,975          | (4.3) | 1,404            | (△ 25.2) | 1,550           | (△ 11.4) |

|                                    | Net Income      |          | Net Income per Share of Common Stock | Net income per Share on a Fully Diluted Basis | Return on Shareholders' Equity | Return on Total Assets | Ordinary Income Margin |
|------------------------------------|-----------------|----------|--------------------------------------|---|--------------------------------|------------------------|------------------------|
|                                    | Millions of yen | %        | Yen                                  | Yen   | %                              | %                      | %                      |
| Fiscal year ended October 31, 2006 | 1,742           | (394.2)  | 57.41                                | —   | 4.9                            | 4.5                    | 5.6                    |
| Fiscal year ended October 31, 2005 | 352             | (△ 67.9) | 11.57                                | —   | 1.1                            | 1.8                    | 2.4                    |

(Note) 1. Investment profit or loss accounted for by the equity method

Fiscal Year ended October 31, 2006 —

Fiscal Year ended October 31, 2005 —

2. Average number of shares (consolidated) outstanding during the fiscal year

Fiscal Year ended October 31, 2006 30,357,093 shares

Fiscal Year ended October 31, 2005 29,865,334 shares

3. Are there any changes in accounting method? Yes

4. The percentages shown for revenues, operating income, ordinary income and net income are the percent increase or decrease compared to the prior consolidated fiscal year

#### (2) Consolidated Financial Position

|                                    | Total Assets    |                 | Shareholders' Equity | Shareholders' Equity Ratio | Shareholders' Equity per Share |
|------------------------------------|-----------------|-----------------|----------------------|----------------------------|--------------------------------|
|                                    | Millions of yen | Millions of yen | Millions of yen      | %                          | Yen                            |
| Fiscal year ended October 31, 2006 | 86,815          | 38,051          | 38,051               | 43.7                       | 1,155.22                       |
| Fiscal year ended October 31, 2005 | 81,977          | 33,465          | 33,465               | 40.8                       | 1,120.76                       |

(Note) Number of shares (consolidated) issued and outstanding at the end of the fiscal year:

Fiscal Year ended October 31, 2006 32,859,118 shares

Fiscal Year ended October 31, 2005 29,853,076 shares

### (3) Consolidated Cash Flows

|                                    | Cash Flow from Operating Activities | Cash Flow from Investing Activities | Cash Flow from Financing Activities | Balance of Cash and Equivalents at End of Period |
|------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|
|                                    | Millions of yen                     | Millions of yen                     | Millions of yen                     | Millions of yen                                  |
| Fiscal year ended October 31, 2006 | 8,414                               | △ 489                               | △ 3,635                             | 18,398   |
| Fiscal year ended October 31, 2005 | 10,219                              | △ 11                                | △ 7,833                             | 14,108   |

### (4) Companies to which consolidation accounting and equity method accounting apply

Number of consolidated subsidiaries: 5

Number of non-consolidated subsidiaries accounted for by the equity method: 0

Number of affiliated companies accounted for by the equity method: 0

### (5) Changes in scope of consolidation and application of equity method accounting

Consolidation (new companies) 0 (Excluded) 0

Equity method accounting (new companies) 0 (Excluded) 0

## 2. Projected Consolidated Operating Results for the Fiscal Year Ending October 31, 2007

(November 1, 2006 - October 31, 2007)

|                | Revenues        | Operating Income | Ordinary Income | Net Income      |
|----------------|-----------------|------------------|-----------------|-----------------|
|                | Millions of yen | Millions of yen  | Millions of yen | Millions of yen |
| Interim period | 35,530          | 2,940            | 2,870           | 1,830           |
| Full year      | 68,570          | 4,230            | 4,020           | 2,360           |

Reference: Projected net income per share of common stock (Full year) ¥71.82

\* The above projections were prepared based upon information available to the Company at the time the projections were announced as well as various assumptions concerning the future economic and business environment. Actual operating results may differ from the projected figures depending upon various factors in the future

## I Current Conditions of the Company Group

The Kanamoto Company group is comprised of the parent company and seven subsidiaries. The business activities of the group are centered on the rental of construction equipment and the rental and sale of a full line of construction-related materials. An overview of each segment by business of the Kanamoto group, and the position of each company related to that business, is provided below.

### [ Businesses related to the Construction Equipment Rental Division ]

The Company's Construction Equipment Rental Division, **Daiichi Kikai Co., Ltd. (a consolidated subsidiary company)** and **Kanki Corporation (a consolidated subsidiary company)** are engaged in the rental and sale of construction equipment and machines used for construction. These two subsidiary companies borrow rental equipment assets from the Company as needed in order to meet customer demand. **SRG Kanamoto Co., Ltd. (a consolidated subsidiary company)** operates a rental business that provides temporary materials for construction use. **Assist Co., Ltd. (a consolidated subsidiary company)** and **Comsupply Co., Ltd. (a non-consolidated subsidiary company)** are engaged in the rental and sale of furniture and fixtures and safety products for the construction industry. The Company borrows rental assets from SRG Kanamoto Co., Ltd., Assist Co., Ltd. and Comsupply Co., Ltd. as needed to rent to its own customers. In addition to the above companies, **Kanatech Co., Ltd. (a consolidated subsidiary company)** develops, manufactures and sells modular housing units for temporary use. **Flowtechno Co., Ltd. (a non-consolidated subsidiary)**, which Kanamoto acquired in March 2006, is engaged in the technical development, manufacture and sale of construction equipment for ground improvement works.

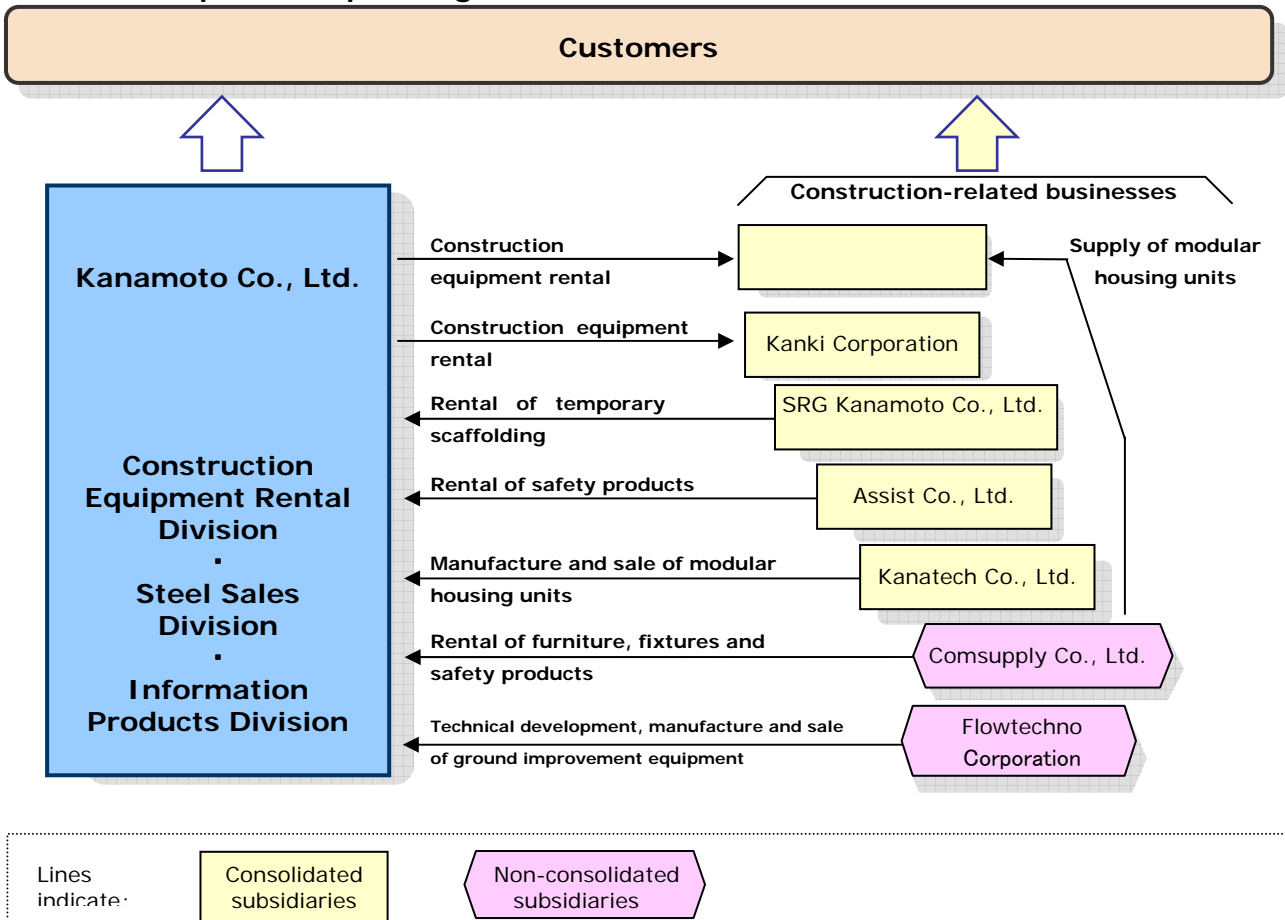
### [ Businesses related to the Steel Sales Division ]

The Company's Steel Sales Division sells steel products and other construction-related manufactured products. The Company has no subsidiaries or affiliated companies related to this division.

### [ Business related to the Information Products Division and Other Businesses ]

Kanamoto's Information Products Division is engaged in the rental and sale of computers, including workstations and PC servers, as well as computer peripheral equipment. Active Technology Corporation, an affiliated company involved in the Company's Other Businesses, has currently halted business activities.

[ Relationship of the Operating Businesses ]



## II Management Policies

### 1. Basic management policy

The Kanamoto group has never been complacent about its present condition. Every group company has positioned Kanamoto's action agenda of promoting maximization of revenues and absolute reduction of costs, while continually seeking innovation and striving to energize its businesses, as the common philosophy of the entire Kanamoto group. By managing the group's businesses to conform to changes in market conditions, the Company seeks to achieve continual growth in earnings by accurately providing the services truly demanded by Kanamoto's customers. Through this approach to its business, Kanamoto believes it will be evaluated positively as a corporate group that can fundamentally satisfy the expectations and trust of its stakeholders and make a valuable and tangible contribution to society.

### 2. Basic policies concerning distribution of earnings

As the basis of its earnings distribution policy, Kanamoto seeks to ensure a stable return of earnings to the extent possible, while taking into consideration its earnings level, payout ratio, and financial position from a medium to long-term perspective, and regards the payment of stable dividends as its primary obligation. At the same time, the Company utilizes its internal reserves by allocating funds for capital investment, including the introduction of rental equipment assets that will serve as the source of future earnings.

To enable the Company to flexibly implement its capital policy, Kanamoto has established a system for making purchases of treasury stock.

### 3. Policy concerning reduction of the Company's investment unit

With regard to reducing the size of its investment unit, Kanamoto will maintain a flexible outlook while carefully monitoring the position of the Company's stock in the market, the affect on shareholders' returns, the introduction of the system for dematerialization of stock certificates and other factors, and continuing to give due consideration to improving the liquidity of its stock.

Given current circumstances, the Company has no plans to execute a stock split.

### 4. Management indicators established as objectives

The Kanamoto Group's core operations in the construction equipment rental business require a substantial capital investment burden. Moreover, the structure of this business requires a profit and loss outlook extending over several years. Given these considerations, the Kanamoto group has always positioned growth in EBITDA+ (earnings before interest, taxes, depreciation and amortization) as its most important management indicator, while also taking into consideration ROI (return on investment).

Based on its operating results for the consolidated fiscal year under review (12 months ended October 31, 2006), the Company has twice revised the numerical targets it established initially for the long-term management plan (November 2003-October 2008) Kanamoto currently is implementing as described below. Nevertheless, the Company will continue to establish its numerical objectives prudently, given the uncertainty surrounding future construction demand.

(Millions of yen, except earnings per share)

|   |                    | Fiscal Year ending<br>October 2007 | Fiscal Year ending<br>October 2008 |
|---|--------------------|------------------------------------|------------------------------------|
| Consolidated operating<br>results                           | Revenues           | 68,570                             | 70,980                             |
|   | Ordinary income    | 4,020                              | 4,560                              |
|   | Earnings per share | ¥71.82                             | ¥67.87                             |
| Non-consolidated<br>operating results<br>(Kanamoto Company) | Revenues           | 61,540                             | 63,670                             |
|   | Ordinary income    | 4,000                              | 4,500                              |
|   | EBITDA+            | 18,800                             | 19,960                             |

## **5. Medium to long-term corporate management strategies**

The Company has now completed the third period of its long-range management plan “Metamorphose” (November 2003 - October 2008). During this past three-year period, the harsh management environment centered on the regions where the Company conducts its businesses has continued. Nevertheless, the Company is gradually realizing the results of measures it has promoted centered on reorganization of its earnings profile and improvement of its financial position. Although progress is somewhat slower than in the original operating plan, by continuing to practice earnings-focused management and further expand operating results, the Company seeks to build a “strong Kanamoto” that will be evaluated positively by the market.

### **(1) Maintain an earnings-focused rental equipment asset portfolio**

In addition to replacing its large rental assets with the latest emissions-controlled models, and extending rental periods for such assets, the Company will seek to improve profit margins by also strengthening its emphasis on equipment boasting high returns.

### **(2) Execute a bold scrap and build program**

The Company has adopted a fundamental approach of giving priority to establishing new branches in the Tokyo metropolitan area and regions surrounding other large metropolitan areas, while maintaining its existing branch network in other regions. In areas where the Kanamoto group has not yet opened branches, the Company's policy is to investigate moving aggressively into a region after analyzing all pertinent information and available opportunities. The Company also will carefully scrutinize the possibilities for expanding operating results and improving the profitability of each branch, and continue to close and integrate branches.

### **(3) Build a powerful marketing organization and alliance group where customers are always Number One**

Kanamoto seeks to be a firm that enjoys a high level of customer trust and is firmly rooted in its local communities. The Company pursues this objective by offering services that take maximum advantage of its dominant size, such as Kanamoto's comprehensive compensation system and agreements with local governments to respond to urgent requests following a disaster, and offering products that are linked directly to customers' needs.

Moreover, the Kanamoto group forms a network reaching from Hokkaido to Okinawa. The Company will continue to strengthen cooperation among all Kanamoto group firms, and increase the synergistic effects from this approach.

## **6. Issues to be addressed by the Company**

Based on Japan's fiscal policies, the declining trend in public works construction is projected to continue. On the other hand, the demand for construction equipment rentals is showing a positive trend, driven by the efforts of construction companies to control capital spending. The severity of the competition among construction equipment rental firms, however, continues to increase. Given this environment, the issue faced by Kanamoto is to maintain its traditional earnings and ensure its profit base is sound, by responding accurately to the demands of user firms as their needs become more advanced and complex.

### **(1) Enhance marketing capabilities and customer strategies**

As the leading firm in the construction equipment rental industry, Kanamoto strives to foster employees who possess appropriate knowledge and skills. The Company also is taking steps to cultivate a new range of customers, including sectors such as facilities maintenance, landscaping and gardening and events, by diversifying the types of products it handles.

### **(2) Emphasize group management and strengthen alliances**

Kanamoto will strengthen cooperation among Kanamoto group companies from an operating, business and asset management standpoint. The Company also will increase alliances with firms in every region of Japan, and seek mechanisms aimed at the creation of mutual earnings opportunities.

### **(3) Reinforce Kanamoto's financial strategy**

Kanamoto is taking steps to enhance funds procurement flexibility, while giving consideration to equipment plans including its purchases of rental equipment assets. At the same time, the Company is striving to improve its financial position, by reducing interest-bearing debt as much as possible while improving capital efficiency through measures such as the liquidation of assets and bill receivables.

### **(4) Cost reductions in every operation**

Because of factors such as the sharp rise in crude oil and raw materials prices and increasing interest rates, increasing asset introduction costs are a concern. Together with the thorough use of benchmarks when introducing assets, the Company also will strive to maintain asset value by optimizing asset maintenance costs based on its rental assets operating policies. The Company also will continue measures aimed at achieving low-cost operations and eliminating wasteful expenses.

## **7. Basic approach concerning corporate governance and status of corporate governance measures**

For information on Kanamoto's basic approach concerning corporate governance and the status of the Company's corporate governance measures, please refer to Report Concerning Corporate Governance submitted to the Tokyo Stock Exchange dated May 31, 2006.

### III Operating Results and Financial Position

#### (1) Operating results

##### a) Summary of consolidated fiscal year operating results

During the consolidated fiscal year under review, Japan's economy began slowing in early autumn, as crude oil prices fluctuated at a high level. Even export-related industries such as machinery manufacturing, which had continued to achieve solid growth, were affected by this environment. Nevertheless, the economy remained steady, buoyed by a recovery in capital investment and the positive employment environment accompanying the improvement in corporate profits, including record earnings centered on Japan's largest enterprises. Because of this recovery trend, the economy entered a gradual expansionary phase. In every aspect, however, this was an expansion characterized by sharp contrasts that progressed along bipolar lines. The economic recovery did not always feel like a true recovery, because the effects of the economic recovery were concentrated in major metropolitan areas and specific high-income, high-wealth brackets, for example, while the burden on most individuals, on the other hand, continued to grow as a result of government measures that included the elimination of various income tax deductions and higher social insurance premiums. An identical phenomenon affected the Kanamoto Group's customers in the construction industry as well, as heavily populated regions such as the Tokyo metropolitan area benefited from strong private sector demand, while local regions continued to struggle under a tough environment.

As described above, revenues for the Kanamoto group overall remained steady. Despite a severe management environment in many regions that reflected stringent local government financial circumstances, in Kanamoto's main business in the construction equipment rental industry, the Company responded accurately to customers' needs as dictated by respective local conditions, including the growth in demand in both the public and private sectors in major metropolitan areas. The Company also achieved revenues from equipment sales that exceeded the Company's initial plan.

From an earnings perspective, on the other hand, Kanamoto steadily achieved positive results. Despite some delays in seeing the effects from measures the Company implemented as improvements based on its long-term management plan, including greater operating efficiency for rental equipment assets, the restoration of unit prices and a reduction of the depreciation burden, operating income, ordinary income and net income all substantially exceeded Kanamoto's initial projections and the Company's actual results for the previous consolidated fiscal year.

As a result, revenues for the consolidated fiscal year ended October 31 increased 6.3% from the previous consolidated fiscal year level to ¥68,023 million. Operating income jumped 189.7% year-on-year to ¥4,068 million, ordinary income rose 144.4% compared with the previous consolidated fiscal year to ¥3,788 million and net income increased 394.2% year-on-year to ¥1,742 million. Furthermore, during the consolidated fiscal year under review, the Company began to apply the Accounting Standard for Impairment of Fixed Assets, and as previously reported booked an impairment loss of ¥594 million for the consolidated fiscal year interim period. A summary of operating results for each of the Company's businesses, and business development issues deserving special mention, are described below.

##### [ Businesses related to the Construction Equipment Rental Division ]

In the construction-related businesses of the entire Kanamoto Group, revenues and earnings both were higher. For the consolidated fiscal year under review, consolidated revenues increased 5.6% from the previous consolidated fiscal year to ¥61,102 million, and operating income rose 216.7% year-on-year to ¥3,812 million. For Kanamoto's Construction Equipment Rental Division on a stand-alone basis, rental revenues increased 5.7% year-on-year to ¥41,435 million, revenues from sales rose 4.6% year-on-year to ¥12,397 million, and total revenues increased 5.4% from the previous consolidated fiscal year to ¥53,832 million.



### < Kanamoto Co., Ltd. on a non-consolidated basis >

Looking at the Company's construction equipment rental revenues by region, total construction investment in the Hokkaido Region has been declining each year. Nevertheless, for the fiscal year under review, construction equipment rental net revenues were unchanged from the previous fiscal year. In addition, although the Tohoku Region is confronting the same harsh environment as the Hokkaido Region, revenues in the Tohoku Region were strong as well, because of firm orders received for redevelopment projects and other works for prefectural government office locations, and rose 13.7% compared with the previous fiscal year.

Moreover, the division's nationwide sales efforts bore fruit and produced strong results. This included a 7.0% year-on-year increase in revenues in the Kanto & Shinetsu Region as a result of meeting the demand for disaster recovery special procurement in Niigata Prefecture and the private sector equipment demand in the northern Kanto Region and various other areas, as well as the brisk demand in the Tokyo metropolitan area, and revenue growth of 6.8% over the previous fiscal year in the Kinki-Chubu Region as the result of recovering demand in Osaka and the synergistic effects with Kanki Corporation. The percentage of revenues accounted for by Hokkaido and by Honshu and other regions was 35.3% and 64.7%, respectively.

During the consolidated fiscal year under review, Kanamoto opened three new branches in Shimukappu (Shimukappu, Hokkaido), Sanjo (Sanjo City, Niigata Prefecture) and Omiya (Saitama City), and closed the Kanazawa Branch (Kanazawa City, Ishikawa Prefecture). As a result, at the end of the period Kanamoto had 148 branches.

### < Consolidated subsidiaries >

**Daiichi Kikai Co., Ltd.** enjoyed steady growth of construction equipment rentals, including demand for disaster restoration work. As a result, revenues grew 12.3% over the previous fiscal year, and operating income increased ¥127.5 million year-on-year. Both revenues and earnings were new records.

**SRG Kanamoto Co., Ltd.** increased rentals of temporary scaffolding for condominium construction projects in the Sapporo area and for bridge construction work in other areas, respectively. Revenues expanded 26.0% from the previous consolidated fiscal year, and the company substantially reduced its operating loss by 80.5% from the previous consolidated fiscal year level.

At **Assist Co., Ltd.**, revenues were up 1.3% year-on-year, and operating income rose 135.2% from the previous consolidated fiscal year, as the result of measures to specialize in rental products boasting high profit margins. Both revenues and earnings were below the company's initial objectives, however.

At **Kanki Corporation**, which is restructuring its management, revenues were 6.0% lower than in the previous consolidated fiscal year, as the result of efforts to restructure its business. These efforts included focusing management resources on the construction equipment rental business. The company also substantially improved operating income by ¥47.9 million year-on-year, even though its cost burden for investment in rental equipment assets was substantially higher. The company posted a net loss, however, reflecting the cost burden from greatly enhancing its rental equipment assets and the cost to open a new branch in Himeji.

**Kanatech Co., Ltd.** achieved a 31.2% increase in revenues compared with the previous consolidated fiscal year, as a result of implementing improvements that included enhancements to its materials stock and finished product inventory management system. Operating income improved by ¥146.0 million compared to the previous consolidated fiscal year.

### [ Businesses related to the Steel Sales Division ]

Orders handled by the Steel Sales Division remained strong as a result of urgent demand for private sector construction, including condominiums in Sapporo, as well as private sector capital investment demand in the Tomakomai East district (Tomakomai, Hokkaido). Despite also being affected by a sharp drop in sale prices for general steel materials, revenues grew by 13.8% compared with the previous consolidated fiscal year to ¥6,485 million, and operating income jumped 77.8% year-on-year to ¥44 million.

### [ Business related to the Information Products Division and Other Businesses ]

Although rental demand for personal computers grew at a steady pace, revenues for the Information Products

Division edged down 2.9% compared with the previous consolidated fiscal year, as rental fees also fell. On the other hand, revenues from sales of used devices increased 39.6% year-on-year. Revenues for the entire division rose 1.2% year-on-year to ¥219 million, and operating income climbed 54.6% compared with the previous consolidated fiscal year to ¥31 million.

## Fiscal Year ended October 31, 2006 Consolidated Operating Results

(Million yen; % change from prior year)

|                                       | Revenues |     | Operating Income |        | Ordinary Income |        | Net Income |        |
|---------------------------------------|----------|-----|------------------|--------|-----------------|--------|------------|--------|
| Consolidated Fiscal Year Under Review | 68,023   | 6.3 | 4,068            | 189.7  | 3,788           | 144.4  | 1,742      | 394.2  |
| Prior Consolidated Fiscal Year        | 63,975   | 4.3 | 1,404            | △ 25.2 | 1,550           | △ 11.4 | 352        | △ 67.9 |

## (2) Financial position

Cash flows for the consolidated accounting fiscal year under review are reviewed below.

**Cash flow from operating activities** was ¥8,414 million, a decrease of ¥1,804 million from the prior consolidated accounting fiscal year. Although income before taxes and adjustments increased, this mainly reflected a substantial change in accounts receivable, trade because the current consolidated accounting fiscal year was the first full year to reflect the reduction of bill receivables from use of the Company's liquidation facility.

**Cash flow used in investing activities** was ¥489 million, ¥477 million higher than in the prior consolidated accounting fiscal year. This mainly reflected an increase in funds used for the purchase of tangible fixed assets.

**Cash flow used in financing activities** was ¥3,635 million, a decrease of ¥4,197 million from the prior consolidated accounting fiscal year. This mainly reflected funds provided by issuance of stock.

As a result of the above factors, the balance of cash and cash equivalents at the end of the current consolidated accounting fiscal year increased by ¥4,289 million compared with the prior consolidated fiscal year to ¥18,398 million.

## [ Cash flow indicator trends for the Kanamoto group ]

The cash flow indicator trends for the Kanamoto group are provided below.

|   | Fiscal Year Ended<br>October 2004 | Fiscal Year Ended<br>October 2005 | Fiscal Year Ended<br>October 2006 |
|---|-----------------------------------|-----------------------------------|-----------------------------------|
| Shareholders' equity ratio (%)                                  | 36.7                              | 40.8                              | 43.7                              |
| Shareholders' equity ratio on a market capitalization basis (%) | 18.1                              | 26.6                              | 32.0                              |
| Years to repay debt   | 6.3                               | 3.3                               | 3.5                               |
| Interest coverage ratio (times)                                 | 13.4                              | 24.5                              | 21.0                              |

(Notes)

Shareholders' equity ratio: Shareholders' equity / Total assets

Shareholders' equity ratio on a market capitalization basis: Shareholders' equity on a market capitalization basis / Total assets

Years to repay debt: Interest-bearing liabilities / Operating cash flow

Interest coverage ratio: Operating cash flow / Interest payments

\*All indicators are calculated using financial values on a consolidated basis.

\*Total market capitalization is calculated by multiplying the closing share price at the end of the term by the number of shares outstanding (after deducting treasury stock) at the end of the term.

\*Cash flow from operating activities shown on the Consolidated Statements of Cash Flows is used as operating cash flow.

Interest-bearing liabilities include all liabilities on which the Company pays interest that are accounted for on the

Consolidated Balance Sheets. The amounts shown as interest expense on the Consolidated Statements of Cash Flows are used as interest payments.

### (3) Outlook for the next consolidated fiscal year (Business Period ending October 2007)

Japan's economy is poised to achieve a recovery that will produce strong operating results centered on major companies, as exemplified by the remarkable business recovery at Japan's mega-banks. On the other hand there also remain matters of concern, such as the sharp jump in crude oil prices and higher interest rates. Moreover, a review of the leading indicators pointing toward the economy's future direction makes it impossible to be completely optimistic regarding a robust business expansion. Overall, conditions can be said to have fostered a sense of uncertainty.

Turning to the environment surrounding Kanamoto and the trend in construction demand, in dynamic regions such as the Tokyo metropolitan area the recovery is being supported by the current strong levels of public and private sector demand, as well as the gradual commencement of work on large-scale projects such as construction of a new runway at Haneda Airport. Demand also has recovered in metropolitan areas in other regions, including the Chukyo and Kansai regions. In Japan's less populated areas such as the Hokkaido Region and Tohoku Region, however, tough economic conditions are expected to continue.

Although the Company has revised slightly upwards the plan reviewed in the previous period, based on the possibility of slowing growth and the assumption of no significant improvement in the construction demand trend, Kanamoto has made no major changes in its outlook for the next consolidated fiscal year.

Kanamoto will continue its urgent drive to establish new branches, mainly in the Tokyo, Nagoya and Osaka metropolitan areas where the Company was somewhat late in expanding because of the challenges faced in securing personnel and branch locations, and seek to strongly link the current positive surge in economic momentum to earnings growth.

### Fiscal Year ending October 31, 2007 Projected Consolidated Operating Results

(Million yen; % change from prior year)

| (Consolidated) | Revenues |      | Operating Income |      | Ordinary Income |      | Net Income |       |
|----------------|----------|------|------------------|------|-----------------|------|------------|-------|
| Interim period | 35,53    | 2.9% | 2,940            | 2.3% | 2,870           | 2.5% | 1,830      | 74.5% |
| Full year      | 68,57    | 0.8% | 4,230            | 4.0% | 4,020           | 6.1% | 2,360      | 35.4% |

< Reference > Projected net income per share (full year) ¥71.82

| (Non-consolidated) | Revenues |      | Operating Income |      | Ordinary Income |      | Net Income |       |
|--------------------|----------|------|------------------|------|-----------------|------|------------|-------|
| Interim period     | 32,010   | 4.0% | 2,610            | 4.6% | 2,700           | 5.1% | 1,770      | 85.3% |
| Full year          | 61,540   | 1.3% | 3,900            | 5.0% | 4,000           | 7.0% | 2,410      | 40.1% |

< Reference > Projected net income per share (full year) ¥73.34

### [ Projected Financial Position for the Fiscal Year Ending October 31, 2007 ]

**Cash flow from operating activities** is projected to decrease compared with consolidated fiscal year under review because of an increase in expenditures for acquisition of rental assets.

**Cash flow used for investing activities** is projected to be approximately identical to the amount in the consolidated fiscal year under review because there are no factors that will result in material changes.

**Cash flow used for financing activities** is projected to increase compared with the consolidated fiscal year under review because of a decrease in funds provided from the issuance of new stock and a decrease in funds provided by long-term bank loans.

As a result of the above, the balance of cash and cash equivalents at the end of the next consolidated fiscal year is projected to decrease compared to the balance at the end of the consolidated fiscal year under review.

## 4. Business and other risks

The following risks are included among the business and accounting matters described in the Accounting Bulletin (Consolidated) that might have an important influence on investors' decisions.

Statements concerning future matters are judgments made by the Company based on information available at the present time.

### (1) Economic conditions

Because the construction-related businesses that are the main business of the Kanamoto group remain highly dependent on public works, the stagnation of market growth and intensification of price competition resulting from ongoing cutbacks in public works investment are continuing and the severity of the business environment is expected to continue.

To minimize the affects from cutbacks in public works, the Kanamoto group is implementing various management measures, such as shifting management resources to major metropolitan areas where private sector demand is strong, and seeking to maintain and improve operating results. Nevertheless, there is a possibility future operating results including revenues will be negatively affected if further large reductions in public works or other changes affecting industry demand occur in the future.

### (2) Seasonal changes in operating results

Because budget decisions for public works are made in April of each year, there is a time lag of roughly six months before construction actually is begun. Therefore the construction-related businesses that are Kanamoto's main business experience a trend in which the busy season during each business period extends from about October until the following March, and construction equipment rental demand reaches its maximum peak during this period. As a result, the revenues and earnings of the Kanamoto group tend to be concentrated in the Company's interim accounting period (the six-month period from November through the following April).

### (3) Interest rate fluctuations

The Kanamoto group allocates internal capital and procures funding from outside sources to meet its need for funds to purchase rental equipment and other assets, make branch-related capital investments and provide working capital for business activities. Although the Company takes steps to mitigate the affect of interest rate fluctuations on its externally borrowed funds, including transactions to fix the interest rates paid on borrowed funds to the extent possible, there is a possibility the operating results and financial position of the Kanamoto group will be affected by future changes in interest rates.

### (4) Projected benefit obligation

The projected employee benefit obligation and costs of the Kanamoto group are calculated mainly based on basic rates such as a discount rate and expected rate of return on pension assets. Because these basic rates are determined in each annual review, they have a material affect on changes in the operating results and financial position of the Kanamoto group. Although the Kanamoto group is studying ways to minimize this influence, including conversion of benefit plans to a defined contribution pension plan or a cash balance pension system, there is a possibility the operating results and financial position of the Kanamoto group will be negatively affected by a further reduction in the discount rate or a deterioration in returns on invested assets.

### (5) Asset impairment accounting for fixed assets

Beginning from the business period ending in October 2006, the Kanamoto group will apply the Accounting Standard for Impairment of Fixed Assets. There is a possibility the operating results and financial position of the Kanamoto group might be negatively affected if the profitability of fixed assets declines because of factors such as a marked deterioration in the Company's business environment in the future.

## IV Consolidated Financial Statements

### 1. Consolidated Balance Sheets

(Unit: Thousands of yen)

| Classification  | Notes | Prior Consolidated Accounting Fiscal Year<br>(As of October 31, 2005) |           | Current Consolidated Accounting Fiscal Year<br>(As of October 31, 2006) |           | Change from prior year |
|---|-------|---|-----------|---|-----------|------------------------|
|   |       | Amount  | Percent   | Amount  | Percent   |                        |
| (Assets)  |       |   |           |   |           |                        |
| I Current Assets  |       |   |           |   |           |                        |
| 1. Cash and deposits                                      |       | 14,111,882  |           | 18,398,312  |           | 4,286,430              |
| 2. Notes and accounts receivable, trade                   | *6    | 14,329,090  |           | 14,959,325  |           | 630,235                |
| 3. Inventory  |       | 538,951   |           | 560,203   |           | 21,251                 |
| 4. Construction equipment                                 |       | 1,469,376   |           | 1,193,669   |           | △275,707               |
| 5. Deferred tax assets                                    |       | 318,999   |           | 391,803   |           | 72,804                 |
| 6. Other  |       | 873,516   |           | 752,572   |           | △120,944               |
| Allowance for doubtful accounts                           |       | △923,256  |           | △523,650  |           | 399,605                |
| Total Current Assets                                      |       | 30,718,560  | 37.5      | 35,732,235  | 41.2      | 5,013,675              |
| II Fixed Assets   |       |   |           |   |           |                        |
| 1. Tangible Fixed Assets                                  |       |   |           |   |           |                        |
| (1) Rental equipment                                      |       | 38,229,358  |           | 37,784,220  |           |                        |
| Accumulated depreciation                                  |       | 28,418,054  | 9,811,304 | 28,426,025  | 9,358,195 | -453,109               |
| (2) Buildings and structures                              |       | 15,911,967  |           | 16,561,916  |           |                        |
| Accumulated depreciation                                  |       | 9,410,054   | 6,501,912 | 9,930,025   | 6,631,891 | 129,978                |
| (3) Machinery, equipment, vehicles and delivery equipment |       | 4,270,130   |           | 4,322,961   |           |                        |
| Accumulated depreciation                                  |       | 3,477,735   | 792,395   | 3,602,186   | 720,775   | △71,619                |
| (4) Land  |       | 26,140,976  |           | 25,906,130  |           | △234,845               |
| (5) Construction in progress                              |       | —   |           | 246,544   |           | 246,544                |
| (6) Other   |       | 1,093,684   |           | 1,126,604   |           |                        |
| Accumulated depreciation                                  |       | 801,358   | 292,326   | 866,704   | 259,900   | △32,426                |
| Total Tangible Fixed Assets                               |       | 43,538,915  | 53.1      | 43,123,437  | 49.7      | △415,477               |
| 2. Intangible Fixed Assets                                |       |   |           |   |           |                        |
| (1) Consolidated adjustment account                       |       | 435,655   |           | —   |           | △435,655               |
| (2) Goodwill  | *7    | —   |           | 395,109   |           | 395,109                |
| (3) Other   |       | 252,765   |           | 141,585   |           | △111,180               |
| Total Intangible Fixed Assets                             |       | 688,421   | 0.8       | 536,695   | 0.6       | △151,726               |

| Classification                                     | Notes | Prior Consolidated Accounting<br>Fiscal Year<br>(As of October 31, 2005) |         | Current Consolidated Accounting<br>Fiscal Year<br>(As of October 31, 2006) |         | Change from<br>prior year |
|--|-------|--|---------|--|---------|---------------------------|
|  |       | Amount   | Percent | Amount   | Percent |                           |
| 3. Investments and Other Assets                    |       |  |         |  |         |                           |
| (1) Investment securities                          | *1    | 5,753,056  |         | 6,224,097  |         | 471,040                   |
| (2) Deferred tax assets                            |       | 302,238  |         | —  |         | △302,238                  |
| (3) Other  |       | 1,754,473  |         | 1,874,002  |         | 119,529                   |
| Allowance for doubtful accounts                    |       | -778,148   |         | -674,876   |         | 103,271                   |
| Total Investments and Other Assets                 |       | 7,031,620  | 8.6     | 7,423,223  | 8.5     | 391,602                   |
| Total Fixed Assets                                 |       | 51,258,957   | 62.5    | 51,083,356   | 58.8    | △175,600                  |
| Total Assets                                       |       | 81,977,517   | 100.0   | 86,815,592   | 100.0   | 4,838,074                 |
| (Liabilities)                                      |       |  |         |  |         |                           |
| I Current Liabilities                              |       |  |         |  |         |                           |
| 1. Notes and accounts payable, trade               |       | 10,837,618   |         | 12,419,337   |         | 1,581,719                 |
| 2. Short-term bank loans                           |       | 577,364  |         | 497,704  |         | △79,660                   |
| 3. Long-term bank loans due within one year        |       | 10,718,496   |         | 10,077,496   |         | △641,000                  |
| 4. Corporate taxes payable                         |       | 555,570  |         | 1,365,479  |         | 809,909                   |
| 5. Accrued bonuses to employees                    |       | 515,796  |         | 511,737  |         | △4,059                    |
| 6. Accrued bonuses to directors and auditors       |       | —  |         | 5,500  |         | 5,500                     |
| 7. Accounts payable, other                         |       | 2,464,772  |         | 2,676,023  |         | 211,251                   |
| 8. Other   |       | 467,946  |         | 1,017,823  |         | 549,876                   |
| Total Current Liabilities                          |       | 26,137,564   | 31.9    | 28,571,100   | 32.9    | 2,433,536                 |
| II Long-term Liabilities                           |       |  |         |  |         |                           |
| 1. Long-term bank loans                            |       | 18,643,607   |         | 16,031,111   |         | △2,612,496                |
| 2. Accrued employees retirement benefits           |       | 1,525,993  |         | 1,681,719  |         | 155,725                   |
| 3. Retirement allowances to directors and auditors |       | 110,473  |         | 129,214  |         | 18,741                    |
| 4. Long-term accrued expenses                      |       | 1,968,265  |         | 2,107,836  |         | 139,570                   |
| 5. Other   |       | 55,003   |         | 242,843  |         | 187,840                   |
| Total Long-term Liabilities                        |       | 22,303,342   | 27.2    | 20,192,724   | 23.3    | △2,110,617                |
| Total Liabilities                                  |       | 48,440,907   | 59.1    | 48,763,825   | 56.2    | 322,918                   |

| Classification  | Notes | Prior Consolidated Accounting<br>Fiscal Year<br>(As of October 31, 2005) |         | Current Consolidated Accounting<br>Fiscal Year<br>(As of October 31, 2006) |         | Change from<br>prior year |
|---|-------|--|---------|--|---------|---------------------------|
|   |       | Amount   | Percent | Amount   | Percent |                           |
| (Minority Interests)  |       |  |         |  |         |                           |
| Minority Interests  |       | 71,135   | 0.1     | —  | —       | —                         |
| (Shareholders' Equity)  |       |  |         |  |         |                           |
| I Common stock  | *4    | 8,596,737  | 10.5    | —  | —       | —                         |
| II Additional paid-in capital                                 |       | 9,720,343  | 11.8    | —  | —       | —                         |
| III Consolidated retained earnings                            |       | 13,691,585   | 16.7    | —  | —       | —                         |
| IV Valuation difference on other investment securities        |       | 1,643,403  | 2.0     | —  | —       | —                         |
| V Treasury stock  |       | △186,594   | -0.2    | —  | —       | —                         |
| Total Shareholders' Equity                                    |       | 33,465,475   | 40.8    | —  | —       | —                         |
| Total Liabilities, Minority Interest and Shareholders' Equity |       | 81,977,517   | 100.0   | —  | —       | —                         |
| (Net Assets)  |       |  |         |  |         |                           |
| I Owners' equity  |       |  |         |  |         |                           |
| 1 Paid-in capital   |       | —  | —       | 9,696,717  | 11.2    | —                         |
| 2 Capital surplus   |       | —  | —       | 10,960,869   | 12.6    | —                         |
| 3 Earned surplus  |       | —  | —       | 14,889,638   | 17.2    | —                         |
| 4 Treasury stock  |       | —  | —       | △6,303   | △0.1    | —                         |
| Total Owners' Equity  |       | —  | —       | 35,540,922   | 40.9    | —                         |
| II Valuation and translation adjustments                      |       |  |         |  |         |                           |
| 1 Valuation difference on other investment securities         |       | —  | —       | 2,418,684  | 2.8     | —                         |
| Total Valuation and Translation Adjustments                   |       | —  | —       | 2,418,684  | 2.8     | —                         |
| III Minority Interests  |       | —  | —       | 92,159   | 0.1     | —                         |
| Total Net Assets  |       | —  | —       | 38,051,766   | 43.8    | —                         |
| Total Liabilities and Net Assets                              |       | —  | —       | 86,815,592   | 100.0   | —                         |

## 2. Consolidated Statements of Income

(Unit: Thousands of yen)

| Classification   | Notes | Prior Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) |            |         | Current Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |            |         | Change from<br>prior year |
|--|-------|--|------------|---------|--|------------|---------|---------------------------|
|  |       | Amount   |            | Percent | Amount   |            | Percent |                           |
| I Revenues from operations                             |       |  |            |         |  |            |         |                           |
| 1. Rental revenues                                     |       | 42,985,807   |            |         | 46,058,582   |            |         | 3,072,775                 |
| 2. Sales   |       | 20,989,405   | 63,975,212 | 100.0   | 21,965,199   | 68,023,782 | 100.0   | 975,793                   |
| II Cost of revenues from operations                    |       |  |            |         |  |            |         |                           |
| 1. Cost of rental revenues                             |       | 31,949,570   |            |         | 32,697,199   |            |         | 747,629                   |
| 2. Cost of goods sold                                  |       | 16,785,504   | 48,735,074 | 76.2    | 17,048,094   | 49,745,294 | 73.1    | 262,590                   |
| Gross profit   |       |  | 15,240,137 | 23.8    |  | 18,278,487 | 26.9    | 3,038,349                 |
| III Selling, general and administrative expenses       | *1    |  | 13,835,766 | 21.6    |  | 14,210,350 | 20.9    | 374,584                   |
| Operating income                                       |       |  | 1,404,371  | 2.2     |  | 4,068,136  | 6.0     | 2,663,765                 |
| IV Non-operating revenues                              |       |  |            |         |  |            |         |                           |
| 1. Interest revenue                                    |       | 3,756  |            |         | 2,467  |            |         | △1,289                    |
| 2. Dividend income                                     |       | 57,149   |            |         | 40,396   |            |         | △16,752                   |
| 3. Gain on sale of investment securities               |       | 363,963  |            |         | 24,883   |            |         | △339,080                  |
| 4. Insurance benefits                                  |       | 47,709   |            |         | 40,910   |            |         | △6,799                    |
| 5. Rents received                                      |       | 94,173   |            |         | 90,902   |            |         | △3,270                    |
| 6. Other   |       | 149,796  | 716,548    | 1.1     | 116,103  | 315,662    | 0.5     | △33,692                   |
| V Non-operating expenses                               |       |  |            |         |  |            |         |                           |
| 1. Interest expense                                    |       | 353,256  |            |         | 357,750  |            |         | 4,494                     |
| 2. New share issuance costs                            |       | —  |            |         | 14,762   |            |         | 14,762                    |
| 3. Other   |       | 217,449  | 570,705    | 0.9     | 222,828  | 595,340    | 0.9     | 5,378                     |
| Ordinary income  |       |  | 1,550,213  | 2.4     |  | 3,788,458  | 5.6     | 2,238,244                 |
| VI Extraordinary profits                               |       |  |            |         |  |            |         |                           |
| 1. Gain on sale or retirement of fixed assets          | *2    | 57,930   |            |         | 50,018   |            |         | △7,911                    |
| 2. Valuation gain on investment enterprise partnership |       | 10,849   |            |         | 8,515  |            |         | △2,334                    |
| 3. Gain on reversal of allowance for doubtful accounts |       | 24,174   |            |         | 33,270   |            |         | 9,096                     |
| 4. Gain on sale of investment securities               |       | 26,906   |            |         | —  |            |         | △26,906                   |
| 5. Compensation received                               |       | —  |            |         | 275,500  |            |         | 275,500                   |
| 6. Other   |       | 1,164  | 121,025    | 0.2     | 27,421   | 394,726    | 0.6     | 26,257                    |



| Classification   | Notes | Prior Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) |           |         | Current Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |           |         | Change from<br>prior year |
|--|-------|--|-----------|---------|--|-----------|---------|---------------------------|
|  |       | Amount   |           | Percent | Amount   |           | Percent |                           |
| VII Extraordinary losses   |       |  |           |         |  |           |         |                           |
| 1. Loss on sale or retirement<br>of fixed assets                             | *3    | 147,388  |           |         | 52,366   |           |         | △95,021                   |
| 2. Impairment loss   | *4    | —  |           |         | 594,568  |           |         | 594,568                   |
| 3. Valuation loss on<br>investment securities                                |       | 29,961   |           |         | —  |           |         | △29,961                   |
| 4. Loss on valuation of<br>affiliated company stock                          |       | 55,000   |           |         | —  |           |         | △55,000                   |
| 5. Transfer to allowance for<br>doubtful accounts to<br>affiliated companies |       | 255,724  |           |         | —  |           |         | △255,724                  |
| 6. Other   |       | 57,310   | 545,383   | 0.8     | 82,666   | 729,600   | 1.1     | 25,355                    |
| Income before taxes and<br>adjustments                                       |       |  | 1,125,855 | 1.8     |  | 3,453,583 | 5.1     | 2,327,728                 |
| Corporate, local and<br>business taxes                                       |       | 858,422  |           |         | 1,767,872  |           |         | 909,450                   |
| Adjustment for corporate<br>and other taxes                                  |       | △97,079  | 761,342   | 1.2     | △77,965  | 1,689,906 | 2.5     | 19,113                    |
| Minority interest in income  |       |  | 11,889    | 0.0     |  | 21,024    | 0.0     | 9,134                     |
| Net income   |       |  | 352,623   | 0.6     |  | 1,742,652 | 2.6     | 1,390,029                 |

### 3. Statement of Consolidated Retained Earnings

(Unit: Thousands of yen)

|                                  |   | Prior Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) |            |
|----------------------------------|---|--|------------|
| Classification                   | Notes   | Amount   |            |
| (Additional paid-in capital)     |   |  |            |
| I                                | Balance of additional paid-in capital at the beginning of the period    |  | 9,720,343  |
| II                               | Balance of additional paid-in capital at the end of the period          |  | 9,720,343  |
| (Consolidated retained earnings) |   |  |            |
| I                                | Balance of consolidated retained earning at the beginning of the period |  | 13,913,568 |
| II                               | Increase in consolidated retained earnings                              |  |            |
| 1.                               | Net income  | 352,623  | 352,623    |
| III                              | Decrease in consolidated retained earnings                              |  |            |
| 1.                               | Dividends   | 567,305  |            |
| 2.                               | Directors and auditors' bonuses   | 7,300  | 574,605    |
| IV                               | Balance of consolidated retained earnings at the end of the period      |  | 13,691,585 |

#### 4. Consolidated Statement of Changes in Net Assets

Current Consolidated Accounting Fiscal Year (From November 1, 2005 to October 31, 2006)

(Unit: Thousands of yen)

|  | Owners' equity  |                 |                |                |                      |
|--|-----------------|-----------------|----------------|----------------|----------------------|
|  | Paid-in capital | Capital surplus | Earned surplus | Treasury stock | Total owners' equity |
| Balance at the end of the previous consolidated fiscal year (October 31, 2005)                   | 8,596,737       | 9,720,343       | 13,691,585     | △186,594       | 31,822,071           |
| Change of items during the consolidated fiscal year  |                 |                 |                |                |                      |
| Issuance of new shares   | 1,099,980       | 1,097,046       |                |                | 2,197,026            |
| Dividends from surplus   |                 |                 | △268,677       |                | △268,677             |
| Dividends from surplus (interim dividend)  |                 |                 | △268,622       |                | △268,622             |
| Directors and auditors' bonuses from appropriation of earnings                                   |                 |                 | △7,300         |                | △7,300               |
| Net income   |                 |                 | 1,742,652      |                | 1,742,652            |
| Purchase of treasury stock   |                 |                 |                | -11,781        | -11,781              |
| Disposal of treasury stock   |                 | 143,480         |                | 192,072        | 335,552              |
| Change of items other than shareholders' equity during the consolidated fiscal year (net amount) |                 |                 |                |                | —                    |
| Total changes of items during the consolidated accounting fiscal year under review               | 1,099,980       | 1,240,526       | 1,198,052      | 180,290        | 3,718,850            |
| Balance at the end of the consolidated accounting fiscal year under review (October 31, 2006)    | 9,696,717       | 10,960,869      | 14,889,638     | △6,303         | 35,540,922           |

|  | Valuation and translation adjustments               |   | Minority interests | Total net assets |
|--|---|---|--------------------|------------------|
|  | Valuation difference on other investment securities | Total valuation and translation adjustments |                    |                  |
| Balance at the end of the previous consolidated fiscal year (October 31, 2005)                   | 1,643,403   | 1,643,403                                   | 71,135             | 33,536,610       |
| Change of items during the consolidated fiscal year  |   |   |                    |                  |
| Issuance of new shares   |   |   |                    | 2,197,026        |
| Dividends from surplus   |   |   |                    | △268,677         |
| Dividends from surplus (interim dividend)  |   |   |                    | △268,622         |
| Directors and auditors' bonuses from appropriation of earnings                                   |   |   |                    | △7,300           |
| Net income   |   |   |                    | 1,742,652        |
| Purchase of treasury stock   |   |   |                    | △11,781          |
| Disposal of treasury stock   |   |   |                    | 335,552          |
| Change of items other than shareholders' equity during the consolidated fiscal year (net amount) | 775,281   | 775,281                                     | 21,024             | 796,305          |
| Total changes of items during the consolidated accounting fiscal year under review               | 775,281   | 775,281                                     | 21,024             | 4,515,155        |

|   |           |           |        |            |
|---|-----------|-----------|--------|------------|
| Balance at the end of the consolidated accounting fiscal year under review (October 31, 2006) | 2,418,684 | 2,418,684 | 92,159 | 38,051,766 |
|---|-----------|-----------|--------|------------|

## 5. Consolidated Statements of Cash Flows

Current Consolidated Accounting Fiscal Year (From November 1, 2005 to October 31, 2006)

(Unit: Thousands of yen)

| Classification   | Notes | Prior Consolidated Accounting Fiscal Year (From November 1, 2004 To October 31, 2005) | Current Consolidated Accounting Fiscal Year (From November 1, 2005 To October 31, 2006) | Change from prior year |
|--|-------|---|---|------------------------|
| I Cash flow from operating activities  |       |   |   |                        |
| Income before taxes and adjustments  |       | 1,125,855   | 3,453,583   | 2,327,728              |
| Depreciation and amortization expense  |       | 5,211,105   | 4,792,624   | △418,480               |
| Impairment loss  |       | —   | 594,568   | 594,568                |
| Amortization of consolidation adjustment account                                     |       | 106,781   | —   | △106,781               |
| Amortization of goodwill   |       | —   | 136,546   | 136,546                |
| Gain on sale or retirement of fixed assets   |       | △57,930   | △50,018   | 7,911                  |
| Loss on sale or retirement of fixed assets   |       | 147,388   | 52,366  | △95,021                |
| Installment purchases of assets for small-value rentals                              |       | 69,455  | 125,132   | 55,676                 |
| Reclassification of cost of sales associated with disposal of construction equipment |       | 7,442   | 6,866   | △576                   |
| Reclassification of cost of sales associated with disposal of rental assets          |       | 564,032   | 569,273   | 5,240                  |
| Expenditures for acquisition of rental assets  |       | △2,465,393  | △1,811,898  | 653,495                |
| New share issuance costs   |       | —   | 14,762  | 14,762                 |
| Valuation loss on investment securities  |       | 84,961  | —   | △84,961                |
| Gain on sale of investment securities  |       | △363,963  | △24,883   | 339,080                |
| Decrease in allowance for doubtful accounts  |       | △690,259  | △502,887  | 187,382                |
| Increase (decrease) in accrued bonuses to employees                                  |       | 35,198  | △4,059  | △39,257                |
| Increase in accrued bonuses to directors and auditors                                |       | —   | 5,500   | 5,500                  |
| Increase in accrued employees retirement benefits                                    |       | 297,163   | 155,725   | △141,438               |
| Increase in retirement allowances to directors and auditors                          |       | 14,191  | 18,741  | 4,549                  |
| Interest revenue and dividend income   |       | △60,905   | △42,863   | 18,041                 |
| Interest expense on installment purchases of rental assets                           |       | 68,120  | 42,906  | △25,214                |
| Interest expense   |       | 353,256   | 357,750   | 4,494                  |

|   |            |           |            |
|---|------------|-----------|------------|
| (Increase) decrease in accounts receivable, trade | 9,151,458  | △630,235  | △9,781,693 |
| (Increase) decrease in inventory assets           | 164,108    | △21,251   | △185,360   |
| Increase (decrease) in accounts payable, trade    | △2,567,984 | 1,581,719 | 4,149,703  |
| Increase (decrease) in accounts payable, other    | △195,552   | 428,072   | 623,624    |
| Directors and auditors' bonuses paid              | △7,300     | △7,300    | —          |
| Other   | 256,190    | 489,036   | 232,845    |
| Subtotal  | 11,247,422 | 9,729,787 | △1,517,634 |
| Interest and dividends received                   | 60,905     | 42,863    | △18,041    |
| Interest expense                                  | △417,194   | △400,061  | 17,133     |
| Payment of corporate and other taxes              | △671,665   | △957,962  | △286,296   |
| Cash flow from operating activities               | 10,219,467 | 8,414,626 | △1,804,840 |

|  |       | Prior Consolidated<br>Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) | Current Consolidated<br>Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) | Change from<br>prior year |
|--|-------|--|--|---------------------------|
| Classification   | Notes |  |  |                           |
| II Cash flow from investing activities                           |       |  |  |                           |
| Revenue from redemption of term deposits                         |       | 5,000  | 3,018  | △1,981                    |
| Funds used for the purchase of tangible fixed assets             |       | △484,985   | △2,248,477   | △1,763,492                |
| Funds provided from the sale of tangible fixed assets            |       | 314,122  | 931,262  | 617,139                   |
| Funds used for the purchase of intangible fixed assets           |       | △50,730  | -14,729  | 36,000                    |
| Funds used for the purchase of investment securities             |       | △1,188,707   | -465,832   | 722,875                   |
| Funds provided from sale of investment securities                |       | 1,386,291  | 1,353,015  | △33,276                   |
| Funds provided from sale of subsidiary company stock             |       | 2,902  | —  | △2,902                    |
| Funds used for the purchase of non-consolidated subsidiary stock |       | —  | -50,025  | △50,025                   |
| Other  |       | 4,741  | 2,556  | △2,184                    |
| Cash flow from investing activities                              |       | △11,364  | △489,212   | △477,847                  |
| III Cash flow from financing activities                          |       |  |  |                           |
| Decrease in short-term bank loans                                |       | △99,275  | △79,660  | 19,614                    |
| Funds provided by long-term bank loans                           |       | 7,900,000  | 8,200,000  | 300,000                   |
| Funds used to repay long-term bank loans                         |       | △11,425,496  | △11,453,496  | △28,000                   |
| Funds used for repayment of installment obligations              |       | △3,637,197   | △2,271,544   | 1,365,652                 |
| Funds provided by issuance of stock                              |       | —  | 2,182,264  | 2,182,264                 |
| Funds provided from disposal of treasury stock                   |       | —  | 335,552  | 335,552                   |
| Funds used for the purchase of treasury stock                    |       | △4,118   | △11,781  | △7,662                    |
| Payment of dividends to parent company                           |       | △567,305   | △537,300   | 30,005                    |
| Cash flow from financing activities                              |       | △7,833,393   | △3,635,966   | 4,197,427                 |
| IV Increase in cash and equivalents                              |       | 2,374,708  | 4,289,448  | 1,914,739                 |
| V Balance of cash and equivalents at beginning of period         |       | 11,734,154   | 14,108,863   | 2,374,708                 |
| VI Balance of cash and equivalents at end of the period          | *1    | 14,108,863   | 18,398,312   | 4,289,448                 |

## Significant Accounting Policies for the Consolidated Financial Statements

|   | Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)   |
|---|---|---|
| 1. Companies included in the consolidation  | <p>(1) Number of consolidated companies: 5<br/>The names of the main consolidated subsidiaries are omitted here because they are provided in "Consolidated Subsidiaries" under "III Operating Results and Financial Position".</p> <p>(2) Main non-consolidated subsidiaries: 2<br/>Non-consolidated subsidiary company name<br/>Comsupply Co., Ltd.<br/>Kanki Maintenance Co., Ltd.</p> <p>(Reason for exclusion from consolidation)<br/>The size of the non-consolidated subsidiaries is small and their total assets, sales and fiscal year profit or loss (amount corresponding to equity) and retained earnings (amount corresponding to equity) are small in size and do not have a material effect on the consolidated financial statements.</p> | <p>(1) Number of consolidated companies: 5<br/>The names of the main consolidated subsidiaries are omitted here because they are provided in "Consolidated Subsidiaries" under "III Operating Results and Financial Position".</p> <p>(2) Main non-consolidated subsidiaries: 3<br/>Non-consolidated subsidiary company name<br/>Comsupply Co., Ltd.<br/>Kanki Maintenance Co., Ltd.<br/>Flowtechno Co., Ltd.</p> <p>(Reason for exclusion from consolidation)<br/>Same as at left</p> <p>Kanki Maintenance Co., Ltd. was liquidated on October 3, 2006.</p>  |
| 2. Matters pertaining to application of equity method accounting                    | <p>Two non-consolidated subsidiaries and two affiliated companies (Active Technology Corporation and Active Power Corporation) have been omitted from items to which equity method accounting is applied because their respective effect on consolidated net income or loss (amount corresponding to minority interest) and consolidated capital surplus (amount corresponding to minority interest) is immaterial and none of the companies is important to the Company's overall operations.</p>  | <p>Two non-consolidated subsidiaries and two affiliated companies (Active Technology Corporation and Active Power Corporation) have been omitted from items to which equity method accounting is applied because their respective effect on consolidated net income or loss (amount corresponding to minority interest) and consolidated capital surplus (amount corresponding to minority interest) is immaterial and none of the companies is important to the Company's overall operations.</p> <p>Active Power Corporation was liquidated on January 18, 2006, and Kanki Maintenance Co., Ltd. was liquidated on October 3, 2006.</p> |
| 3. Matters pertaining to the fiscal year closing date for consolidated subsidiaries | <p>The fiscal year closing date for all of the consolidated subsidiaries except Kanki Corporation is August 31.</p> <p>When preparing the consolidated financial statements the Company used the subsidiaries' financial statements as of August 31, adjusted for significant transactions that occurred between the subsidiaries' fiscal year-end and the consolidation date that have a material effect on the consolidated financial results.</p>  | <p style="text-align: center;">Same as at left</p>  |

|   | Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)   |
|---|---|---|
| <p>4. Accounting principles and standards used for normal accounting treatment</p> <p>(1) Appraisal standards and appraisal methods for principal assets</p> <p>(2) Depreciation methods for principal depreciable assets</p> | <p>a. Negotiable securities</p> <p>Other negotiable securities</p> <p>Securities with a market price</p> <p>The Company has adopted the market value method (the full amount of the valuation difference is charged to equity using the direct transfer to capital method, with the disposal cost determined by the moving average method) based on the market price on the consolidated accounting fiscal year closing date or similar prices</p> <p>Securities without market prices</p> <p>The Company has adopted the cost method, cost being determined by the moving average method</p> <p>b. Construction equipment</p> <p>Amount after deduction of depreciation expense calculated according to the declining-balance method from the original prices, by separate fiscal year of purchase</p> <p>c. Merchandise inventories and supplies</p> <p>(i) Merchandise inventories</p> <p>Lower of cost or market based on the Last-in, First-out method</p> <p>(ii) Supplies</p> <p>The Latest Purchase Cost method</p> <p>a. Tangible fixed assets</p> <p>The Company has adopted the declining-balance method. Buildings on land that is leased under a fixed-term land lease agreement, however, are depreciated using the straight-line method using the remaining period of the fixed-term lease as the depreciable life and zero residual value. For certain consolidated subsidiaries, the Company has adopted the straight-line method for buildings and structures acquired on or after April 1, 2000 but excluding fixtures and equipment.</p> <p>The depreciable lives mainly used by the Company are as follows.</p> <p>Rental assets 5-10 years</p> <p>Buildings 31-34 years</p> | <p>a. Negotiable securities</p> <p>Other negotiable securities</p> <p>Securities with a market price</p> <p>The Company has adopted the market value method (the full amount of the valuation difference is charged to net assets using the direct transfer to capital method, with the disposal cost determined by the moving average method) based on the market price on the consolidated accounting fiscal year closing date or similar prices</p> <p>Securities without market prices</p> <p>Same as at left</p> <p>b. Construction equipment</p> <p>Same as at left</p> <p>c. Merchandise inventories and supplies</p> <p>(i) Merchandise inventories</p> <p>Same as at left</p> <p>(ii) Supplies</p> <p>Same as at left</p> <p>a. Tangible fixed assets</p> <p>Same as at left</p> |



|   |   |   |
|---|---|---|
| <p>(3) Accounting standards for deferred assets</p>                   | <p>b. Intangible fixed assets<br/> The Company has adopted the straight-line method. Software for use within the Company is depreciated using the straight-line method based on the assumed useful life for internal use (5 years)</p>  | <p>b. Intangible fixed assets<br/> Same as at left</p>  |
| <p>(4) Accounting standards for principal allowances and reserves</p> | <p>a. Reserve for doubtful accounts<br/> To provide for losses on doubtful accounts such as accounts receivable, the Company charges to income an amount based on actual loss experience for normal accounts, plus an amount for projected unrecoverable amounts based on assessments of individual accounts.</p> | <p>a. New share issuance costs<br/> The Company expenses the full amount of new share issuance costs when the costs are incurred</p> <p>a. Reserve for doubtful accounts<br/> Same as at left</p> |

|  | Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)   |
|--|---|---|
|  | <p>b. Accrued bonuses to employees</p> <p>To fully provide for expenditures of bonuses the Company will pay to employees, an amount is appropriated to the reserve during the year based upon a salary estimate amount.</p> <p>c. _____</p> <p>d. Accrued employees retirement benefit</p> <p>e. Retirement allowances to directors and auditors</p> <p>The Company provides for retirement allowances to directors and auditors based upon pertinent rules and appropriated to the account proportionately at the end of the consolidated accounting fiscal year based upon length of service.</p> | <p>b. Accrued bonuses to employees</p> <p>Same as at left</p> <p>c. Accrued bonuses to directors and auditors</p> <p>To fully provide for expenditures of bonuses the Company will pay to directors and auditors, an amount is appropriated to the reserve during the accounting fiscal year to provide for the liability recognized during the period.</p> <p>(Supplemental information)</p> <p>In the past, the Company accounted for directors and auditors' bonuses as a decrease in unappropriated retained earnings, based on the Proposal for Appropriation of Retained Earnings approved at the General Meeting of the Shareholders. Beginning from this consolidated accounting fiscal year, however, the Company will account for directors and auditors' bonuses as an expense of the accounting period in which such bonuses are accrued, based on the Accounting Standard for Directors' Bonuses (Accounting Standards Board of Japan, Accounting Statement No. 4 dated November 29, 2005). As a result, operating income, ordinary income and income before taxes and adjustments were ¥5,500,000 less than they otherwise would have been had the accounting standards used in past periods been applied.</p> <p>The affect of this change on the Company's information by segment is not material.</p> <p>d. Accrued employees retirement benefit</p> <p>Same as at left</p> <p>e. Retirement allowances to directors and auditors</p> <p>Same as at left</p> |

|  |   |   |
|--|---|---|
| (5) Lease transactions                             | <p>For finance lease transactions except for leases that transfer ownership of the property to the lessee, rent expenses are charged to income as payments are made.</p>  | <p>Same as at left</p>  |
| (6) Hedge accounting for principal hedging methods | <p>a. Hedge transactions</p> <p>The Company accounts for hedge transactions using allocations based on accounting standards for foreign currency-denominated transactions, and special rule accounting based on accounting standards for financial products.</p> <p>b. Hedge methods and hedged transactions</p> <p>The Company uses currency swaps and forward transactions in order to avoid the currency fluctuation risk related to the Company's foreign currency-denominated straight bonds and liabilities for import payments. The Company also uses interest swaps to avoid interest rate fluctuation risk related to interest on bank borrowing.</p> <p>c. Hedging policies</p> <p>The Company's use of derivative transactions is limited to hedging risk within the scope of the Company's assets and liabilities subject to market fluctuation risk.</p> <p>d. Method for evaluating the effectiveness of hedges</p> <p>The Company does not evaluate the effectiveness of its hedge transactions because it can assume that its currency swap transactions and forward transactions will completely offset market fluctuations or changes in cash flow from the time hedge begins until it is terminated. In addition, the Company's interest swap transactions fulfill the requirements for special rule accounting, and the Company has elected to use this in place of an evaluation of effectiveness.</p> | <p>a. Hedge transactions</p> <p>Same as at left</p> <p>b. Hedge methods and hedged transactions</p> <p>Same as at left</p> <p>c. Hedging policies</p> <p>Same as at left</p> <p>d. Method for evaluating the effectiveness of hedges</p> <p>Same as at left</p> |
| (7) Accounting standards for consumption tax       | <p>Consumption tax is taken out of all Statement of Income items and Balance Sheet items, except mainly for receivables and payables.</p>   | <p>Same as at left</p>  |

|   | Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)  | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)  |
|---|--|--|
| 5. Valuation of consolidated subsidiary assets and liabilities                        | The Company has adopted the market value appraisal method for the evaluation of assets and liabilities of consolidated subsidiaries.   | Same as at left  |
| 6. Amortization of the consolidation adjustment account                               | The remainder is transferred to the consolidation account and amortized over five years using level amortization, except for extremely small amounts that are written off completely in the year in which they occur.  | —————  |
| 7. Amortization of goodwill and goodwill liability                                    | —————  | The remainder is amortized over five years using level amortization, except for extremely small amounts that are written off completely in the year in which they occur. |
| 8. Appropriation of retained earnings   | The Statement of Consolidated Retained Earnings is created based upon the appropriation of consolidated net income decided upon by the Company during the consolidated accounting fiscal year.   | —————  |
| 9. Items included in cash and equivalents on the Consolidated Statement of Cash Flows | Funds included in cash (cash and cash equivalents) on the Consolidated Statement of Cash Flows include cash on hand, deposits that can be withdrawn on demand and highly liquid short-term investments that mature within three months of the date of acquisition and which can be easily converted into cash and that have minimal risk of a change in price. | Same as at left  |

## Changes in Important Matters Used as the Basis for Preparation of the Consolidated Financial Statements

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)   |
|---|---|
| <p style="text-align: center;">_____</p>  | <p>(Accounting Standard for Impairment of Fixed Assets)</p> <p>Beginning from this consolidated accounting fiscal year, the Company has adopted the Accounting Standard for Impairment of Fixed Assets (“Opinion Concerning Establishment of Accounting Standard for Impairment of Fixed Assets” (Business Accounting Council, August 9, 2002) and “Implementation Guidance for the Accounting Standard for Impairment of Fixed Assets” (Accounting Standards Board of Japan, October 31, 2003, Financial Accounting Standard Implementation Guidance No. 6).</p> <p>As a result, income before taxes and adjustments decreased by ¥594,568,000.</p> <p>The total amount of the impairment loss is deducted directly from the balance for each asset based on the revised standards for preparation of interim consolidated financial statements and other rules.</p> |
| <p style="text-align: center;">_____</p>  | <p>(Accounting Standard for Presentation of Net Assets in the Balance Sheet)</p> <p>Beginning from this consolidated accounting fiscal year, the Company has adopted the “Accounting Standard for Presentation of Net Assets in the Balance Sheet” (Accounting Standards Board of Japan Statement No. 5 dated December 9, 2005) and the “Guidance on Accounting Standard for Presentation of Net Assets in the Balance Sheet” (Accounting Standards Board of Japan Guidance No. 8 dated December 9, 2005).</p> <p>The amount corresponding to the total of shareholders’ equity based on the past accounting standard is ¥37,959,606,000.</p> <p>The net asset section of the consolidated balance sheet for the consolidated accounting fiscal year under review was prepared based on the revised consolidated financial statements rules.</p>                      |

## Change in Presentation Method

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)  | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)  |
|--|--|
| <p>(Consolidated Balance Sheets)</p> <p>1. Following promulgation of the Law to Partially Amend the Securities and Exchange Law Etc. (Law No. 97 of 2004) on June 9, 2004 and its application on December 1, 2004, and the revision of the Practical Guidelines for Accounting for Financial Instruments (Accounting Committee Report No. 14) on February 15, 2005, the Company changed its reporting method to disclose investments in venture capital investment limited partnerships and similar associations (investments regarded as negotiable securities under Article 2 paragraph 2 of the Securities and Exchange Law) as "investment securities" beginning from the consolidated accounting fiscal year under review.</p> <p>The amount of a such investments included in investment securities for the consolidated accounting fiscal year under review is ¥106,935,000, and the amount of such investments included in "Other" under Investments and Other Assets in the prior consolidated accounting fiscal year was ¥108,080,000.</p> <p>2. _____</p> | <p>(Consolidated Balance Sheets)</p> <p>1. _____</p> <p>2. Beginning from this consolidated fiscal year, the Company will report "goodwill" and "consolidation adjustment account" as "goodwill," based on based on the revised consolidated financial statements rules.</p> <p>At the end of this consolidated accounting fiscal year, the amounts corresponding to "goodwill" and "consolidation adjustment account" based on the accounting standards previously applied were ¥64,000,000 and ¥331,109,000, respectively.</p> |
| <p>(Consolidated Statements of Income)</p> <p>1. The Company has reported cash bonus received (¥2,905,000 for the consolidated accounting fiscal year under review), which was reported as a separate category until the prior consolidated accounting fiscal year, in "Other" under non-operating revenues because the amount remains less than 10% of total non-operating revenues.</p> <p>2. In prior consolidated accounting fiscal years, the Company reported the loss on valuation of affiliated company stock in "Other" under extraordinary losses, but for the consolidated accounting fiscal year under review this item is reported separately because the amount exceeded 10% of the total amount of extraordinary losses.</p> <p>The amount of the loss on valuation of affiliated company stock at the end of the prior consolidated accounting fiscal year was ¥646,000.</p> <p>3. _____</p>   | <p>(Consolidated Statements of Income)</p> <p>1. _____</p> <p>2. _____</p> <p>3. Beginning from this consolidated fiscal year, the Company will report "Amortization of consolidation adjustment account" as "Amortization of goodwill," based on the revised consolidated financial statements rules.</p>   |

|   |   |
|---|---|
| (Consolidated Statements of Cash Flows)<br>1. _____ | (Consolidated Statements of Cash Flows)<br>1. Beginning from this consolidated accounting fiscal year, the amount for goodwill amortization expense (¥32,000,000 in the previous consolidated accounting fiscal year) that had been reported in "Depreciation and amortization expense" will be reported as "Amortization of goodwill," and the amount reported in the past as "Amortization of consolidation adjustment account" will be included in "Amortization of goodwill", based on the revised consolidated financial statements rules. |
|---|---|

### Supplemental Information

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |
|---|---|
| <p>Following promulgation of the Law to Partially Amend the Local Tax Law (Law No. 9 of 2003) on March 31, 2003 and the introduction of a corporate size-based tax system in the corporate fiscal year beginning after April 1, 2004, the Company will report the added value portion and capital portion of corporate taxes in selling, general and administrative expenses from the consolidated accounting fiscal year under review in accordance with the Practical Solution on Presentation for Corporate Size-Based Portion of Corporate Business Tax on the Income Statement (Accounting Standards Board of Japan, Corporate Accounting Standards Committee Report No. 12 dated February 13, 2004).</p> <p>As a result, selling, general and administrative expenses increased by ¥77,297,000, and operating income, ordinary income and income before taxes and adjustments decreased by ¥77,297,000.</p> | _____   |

**Notes to the Financial Statements**  
**(Notes to the Consolidated Balance Sheets)**

| Prior Consolidated Accounting Fiscal Year<br>(As of October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(As of October 31, 2006)   |
|---|---|
| 1. Matters related to non-consolidated subsidiaries and affiliated companies are as follows.  | 1. Matters related to non-consolidated subsidiaries and affiliated companies are as follows.  |
| Investment securities (stocks) 5,000,000  | Investment securities (stocks) 55,025,000   |
| 2. Guarantees   | 2. Guarantees   |
| Joint and several guarantees of employee bank loans (Bank of Tokyo-Mitsubishi, others) 30,779,000   | Joint and several guarantees of employee bank loans (Bank of Tokyo-Mitsubishi, others) 27,162,000   |
| Total 30,779,000  | Total 27,162,000  |
| 3. Discount on notes receivable, trade 373,580,000  | 3. Discount on notes receivable, trade 347,861,000  |
| 4. Total number of shares issued (common stock) 30,253,241 shares   | 4. _____  |
| 5. Number of shares of treasury stock held by the Company (common stock) 400,165 shares   | 5. _____  |
| 6. Liquidation of receivables based on receivables transfer facility  | 6. Liquidation of receivables based on receivables transfer facility  |
| Notes receivable, trade 5,348,993,000   | Notes receivable, trade 5,734,296,000   |
| Liquidated claims bearing a right of recourse to the Company and included in the balance of notes receivable, trade transferred total ¥1,152,352,000. | Liquidated claims bearing a right of recourse to the Company and included in the balance of notes receivable, trade transferred total ¥1,244,278,000. |
| 7. _____  | 7. Intangible fixed assets and goodwill includes liabilities for goodwill of ¥1,188,000 and goodwill of ¥64,000,000.                                  |



**(Notes to the Consolidated Statements of Income)**

| Prior Consolidated Fiscal Year<br>(From November 1, 2004<br>to October 31, 2005)  | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
|---|---|---------------|----------------------|-------------|-------|---------------|---|-------------|--|-------------|--------------------------------------|-------------|---|------------|--|-------------|------|------------|--------------------------|-----------|---|-----------|-------|-------|-------|------------|--------------------------------|--|--------------------------|------------|---|---------|------|-----------|-------|--------|--------------------------------------|--|------------------|------------|--------------------------|-----------|---|-----------|-------|------------|-------|-------------|---|-----------------------------|---------------|----------------------|-------------|-------|---------------|---|------------|--|-------------|---|-----------|--------------------------------------|-------------|---|------------|--------------------------|-------------|------|------------|--------------------------|---------|-------|-------|-------|------------|--------------------------------|--|--------------------------|---------|------|-----------|-------|---------|--------------------------------------|--|------------------|------------|--------------------------|------------|---|-----------|-------|-----------|-------|------------|
| <p>1. Major expense categories and amounts included in selling, general and administrative expenses</p> <table> <tr> <td>Employee salaries and wages</td> <td style="text-align: right;">5,220,900,000</td> </tr> <tr> <td>Depreciation expense</td> <td style="text-align: right;">861,893,000</td> </tr> <tr> <td>Rents</td> <td style="text-align: right;">1,529,712,000</td> </tr> <tr> <td>Transfer to allowance for doubtful accounts</td> <td style="text-align: right;">203,769,000</td> </tr> <tr> <td>Transfer to accrued bonuses to employees</td> <td style="text-align: right;">509,379,000</td> </tr> <tr> <td>Employees retirement benefit expense</td> <td style="text-align: right;">515,384,000</td> </tr> <tr> <td>Transfer to retirement allowances to directors and auditors</td> <td style="text-align: right;">14,191,000</td> </tr> <tr> <td>Amortization of consolidation adjustment account</td> <td style="text-align: right;">106,781,000</td> </tr> </table> <p>2. Gain on sale or retirement of fixed assets</p> <table> <tr> <td>Land</td> <td style="text-align: right;">51,273,000</td> </tr> <tr> <td>Buildings and structures</td> <td style="text-align: right;">3,122,000</td> </tr> <tr> <td>Machinery, equipment and delivery equipment</td> <td style="text-align: right;">3,528,000</td> </tr> <tr> <td>Other</td> <td style="text-align: right;">6,000</td> </tr> <tr> <td style="border-top: 1px solid black;">Total</td> <td style="text-align: right; border-top: 1px solid black;">57,930,000</td> </tr> </table> <p>3. Loss on sale or retirement of fixed assets</p> <table> <tr> <td colspan="2">(Loss on sale of fixed assets)</td> </tr> <tr> <td>Buildings and structures</td> <td style="text-align: right;">58,116,000</td> </tr> <tr> <td>Machinery, equipment and delivery equipment</td> <td style="text-align: right;">605,000</td> </tr> <tr> <td>Land</td> <td style="text-align: right;">1,915,000</td> </tr> <tr> <td>Other</td> <td style="text-align: right;">53,000</td> </tr> <tr> <td colspan="2">(Loss on retirement of fixed assets)</td> </tr> <tr> <td>Rental equipment</td> <td style="text-align: right;">38,767,000</td> </tr> <tr> <td>Buildings and structures</td> <td style="text-align: right;">5,623,000</td> </tr> <tr> <td>Machinery, equipment and delivery equipment</td> <td style="text-align: right;">8,855,000</td> </tr> <tr> <td>Other</td> <td style="text-align: right;">33,449,000</td> </tr> <tr> <td style="border-top: 1px solid black;">Total</td> <td style="text-align: right; border-top: 1px solid black;">147,388,000</td> </tr> </table> | Employee salaries and wages   | 5,220,900,000 | Depreciation expense | 861,893,000 | Rents | 1,529,712,000 | Transfer to allowance for doubtful accounts | 203,769,000 | Transfer to accrued bonuses to employees | 509,379,000 | Employees retirement benefit expense | 515,384,000 | Transfer to retirement allowances to directors and auditors | 14,191,000 | Amortization of consolidation adjustment account | 106,781,000 | Land | 51,273,000 | Buildings and structures | 3,122,000 | Machinery, equipment and delivery equipment | 3,528,000 | Other | 6,000 | Total | 57,930,000 | (Loss on sale of fixed assets) |  | Buildings and structures | 58,116,000 | Machinery, equipment and delivery equipment | 605,000 | Land | 1,915,000 | Other | 53,000 | (Loss on retirement of fixed assets) |  | Rental equipment | 38,767,000 | Buildings and structures | 5,623,000 | Machinery, equipment and delivery equipment | 8,855,000 | Other | 33,449,000 | Total | 147,388,000 | <p>1. Major expense categories and amounts included in selling, general and administrative expenses</p> <table> <tr> <td>Employee salaries and wages</td> <td style="text-align: right;">5,529,726,000</td> </tr> <tr> <td>Depreciation expense</td> <td style="text-align: right;">746,963,000</td> </tr> <tr> <td>Rents</td> <td style="text-align: right;">1,587,085,000</td> </tr> <tr> <td>Transfer to allowance for doubtful accounts</td> <td style="text-align: right;">45,529,000</td> </tr> <tr> <td>Transfer to accrued bonuses to employees</td> <td style="text-align: right;">510,328,000</td> </tr> <tr> <td>Transfer to accrued bonuses to directors and auditors</td> <td style="text-align: right;">5,500,000</td> </tr> <tr> <td>Employees retirement benefit expense</td> <td style="text-align: right;">304,966,000</td> </tr> <tr> <td>Transfer to retirement allowances to directors and auditors</td> <td style="text-align: right;">18,741,000</td> </tr> <tr> <td>Amortization of goodwill</td> <td style="text-align: right;">136,546,000</td> </tr> </table> <p>2. Gain on sale or retirement of fixed assets</p> <table> <tr> <td>Land</td> <td style="text-align: right;">49,905,000</td> </tr> <tr> <td>Buildings and structures</td> <td style="text-align: right;">110,000</td> </tr> <tr> <td>Other</td> <td style="text-align: right;">3,000</td> </tr> <tr> <td style="border-top: 1px solid black;">Total</td> <td style="text-align: right; border-top: 1px solid black;">50,018,000</td> </tr> </table> <p>3. Loss on sale or retirement of fixed assets</p> <table> <tr> <td colspan="2">(Loss on sale of fixed assets)</td> </tr> <tr> <td>Buildings and structures</td> <td style="text-align: right;">108,000</td> </tr> <tr> <td>Land</td> <td style="text-align: right;">2,428,000</td> </tr> <tr> <td>Other</td> <td style="text-align: right;">284,000</td> </tr> <tr> <td colspan="2">(Loss on retirement of fixed assets)</td> </tr> <tr> <td>Rental equipment</td> <td style="text-align: right;">24,055,000</td> </tr> <tr> <td>Buildings and structures</td> <td style="text-align: right;">21,261,000</td> </tr> <tr> <td>Machinery, equipment and delivery equipment</td> <td style="text-align: right;">2,464,000</td> </tr> <tr> <td>Other</td> <td style="text-align: right;">1,763,000</td> </tr> <tr> <td style="border-top: 1px solid black;">Total</td> <td style="text-align: right; border-top: 1px solid black;">52,366,000</td> </tr> </table> | Employee salaries and wages | 5,529,726,000 | Depreciation expense | 746,963,000 | Rents | 1,587,085,000 | Transfer to allowance for doubtful accounts | 45,529,000 | Transfer to accrued bonuses to employees | 510,328,000 | Transfer to accrued bonuses to directors and auditors | 5,500,000 | Employees retirement benefit expense | 304,966,000 | Transfer to retirement allowances to directors and auditors | 18,741,000 | Amortization of goodwill | 136,546,000 | Land | 49,905,000 | Buildings and structures | 110,000 | Other | 3,000 | Total | 50,018,000 | (Loss on sale of fixed assets) |  | Buildings and structures | 108,000 | Land | 2,428,000 | Other | 284,000 | (Loss on retirement of fixed assets) |  | Rental equipment | 24,055,000 | Buildings and structures | 21,261,000 | Machinery, equipment and delivery equipment | 2,464,000 | Other | 1,763,000 | Total | 52,366,000 |
| Employee salaries and wages   | 5,220,900,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Depreciation expense  | 861,893,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Rents   | 1,529,712,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to allowance for doubtful accounts   | 203,769,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to accrued bonuses to employees  | 509,379,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Employees retirement benefit expense  | 515,384,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to retirement allowances to directors and auditors   | 14,191,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Amortization of consolidation adjustment account  | 106,781,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Land  | 51,273,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Buildings and structures  | 3,122,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Machinery, equipment and delivery equipment   | 3,528,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Other   | 6,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Total   | 57,930,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| (Loss on sale of fixed assets)  |   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Buildings and structures  | 58,116,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Machinery, equipment and delivery equipment   | 605,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Land  | 1,915,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Other   | 53,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| (Loss on retirement of fixed assets)  |   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Rental equipment  | 38,767,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Buildings and structures  | 5,623,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Machinery, equipment and delivery equipment   | 8,855,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Other   | 33,449,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Total   | 147,388,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Employee salaries and wages   | 5,529,726,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Depreciation expense  | 746,963,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Rents   | 1,587,085,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to allowance for doubtful accounts   | 45,529,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to accrued bonuses to employees  | 510,328,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to accrued bonuses to directors and auditors   | 5,500,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Employees retirement benefit expense  | 304,966,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Transfer to retirement allowances to directors and auditors   | 18,741,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Amortization of goodwill  | 136,546,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Land  | 49,905,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Buildings and structures  | 110,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Other   | 3,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Total   | 50,018,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| (Loss on sale of fixed assets)  |   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Buildings and structures  | 108,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Land  | 2,428,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Other   | 284,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| (Loss on retirement of fixed assets)  |   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Rental equipment  | 24,055,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Buildings and structures  | 21,261,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Machinery, equipment and delivery equipment   | 2,464,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Other   | 1,763,000   |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |
| Total   | 52,366,000  |               |                      |             |       |               |   |             |  |             |                                      |             |   |            |  |             |      |            |                          |           |   |           |       |       |       |            |                                |  |                          |            |   |         |      |           |       |        |                                      |  |                  |            |                          |           |   |           |       |            |       |             |   |                             |               |                      |             |       |               |   |            |  |             |   |           |                                      |             |   |            |                          |             |      |            |                          |         |       |       |       |            |                                |  |                          |         |      |           |       |         |                                      |  |                  |            |                          |            |   |           |       |           |       |            |

| Prior Consolidated Fiscal Year<br>(From November 1, 2004<br>to October 31, 2005)  | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)  |          |     |       |   |                   |      |
|---|--|----------|-----|-------|---|-------------------|------|
| 4.  | <p>4. Impairment loss</p> <p>During this consolidated accounting fiscal year the Kanamoto Group incurred an impairment loss on the following asset groups.</p> <table border="1" data-bbox="836 387 1377 582"> <thead> <tr> <th data-bbox="836 387 1054 421">Location</th> <th data-bbox="1061 387 1217 421">Use</th> <th data-bbox="1224 387 1377 421">Asset</th> </tr> </thead> <tbody> <tr> <td data-bbox="836 421 1054 582">Kamakura City,<br/>Kanagawa Prefecture<br/>Kanazawa City,<br/>Ishikawa Prefecture<br/>Muroran City,<br/>Hokkaido<br/>Five other locations</td> <td data-bbox="1061 421 1217 582">Dormant<br/>assets</td> <td data-bbox="1224 421 1377 582">Land</td> </tr> </tbody> </table> <p>Asset groupings used by the Kanamoto Group to apply asset impairment accounting are based on the block classified as the smallest segment for which profitability can be determined regularly by business. Specifically, dormant assets are grouped as units that generate independent cash flow.</p> <p>For certain dormant assets for which the asset value was less than book value, the Company reduced book value to the recoverable value, and accounted for the reduction as an impairment loss (¥594,568,000) under extraordinary losses. This ¥594,568,000 was for land.</p> <p>The recoverable value for this asset group is measured according to net sales price, and the land is evaluated using the inheritance tax assessment value based on the land tax assessment value or other amount as a base.</p> | Location | Use | Asset | Kamakura City,<br>Kanagawa Prefecture<br>Kanazawa City,<br>Ishikawa Prefecture<br>Muroran City,<br>Hokkaido<br>Five other locations | Dormant<br>assets | Land |
| Location  | Use  | Asset    |     |       |   |                   |      |
| Kamakura City,<br>Kanagawa Prefecture<br>Kanazawa City,<br>Ishikawa Prefecture<br>Muroran City,<br>Hokkaido<br>Five other locations | Dormant<br>assets  | Land     |     |       |   |                   |      |

**(Notes to the Consolidated Statement of Changes of Changes in Net Assets)**  
**Current consolidated accounting fiscal year (From November 1, 2005 to October 31, 2006)**

1. Class of shares issued and number of shares, treasury stock and number of shares

(Thousands of shares)

|                          | Number of shares at end of the prior consolidated accounting fiscal year | Increase in number of shares during the current consolidated accounting fiscal year | Decrease in number of shares during the current consolidated accounting fiscal year | Number of shares at end of the current consolidated accounting fiscal year |
|--------------------------|--|---|---|--|
| Number of shares issued  |  |   |   |  |
| Common stock (Note 1)    | 30,253   | 2,619   | —   | 32,872   |
| Total                    | 30,253   | 2,619   | —   | 32,872   |
| Treasury stock           |  |   |   |  |
| Common stock (Note 2, 3) | 400  | 12  | 400   | 13   |
| Total                    | 400  | 12  | 400   | 13   |

(Notes) 1. The number of shares of common stock issued increased by 2,619,000 shares. This included an increase of 2.6 million shares of new stock issued through a public offering and an increase of 19,000 shares of new stock issued by a third party allocation.

2. The number of treasury stock shares of common stock increased by 12,000 shares through purchases of shares comprising less than one investment unit.

3. The number of treasury stock shares of common stock decreased by 400,000 shares through disposals of treasury stock.

2. Matters pertaining to subscription rights and treasury stock subscription rights

The Company had no material items to report.

3. Dividends

(1) Dividends paid

| Resolution  | Class of stock | Total dividend ('000 yen) | Dividend per share (yen) | Date of record   | Payment date     |
|---|----------------|---------------------------|--------------------------|------------------|------------------|
| January 27, 2006<br>Regular General Meeting of the Shareholders | Common stock   | 268,677                   | 9.00                     | October 31, 2005 | January 30, 2006 |
| June 9, 2006<br>Board of Directors                              | Common stock   | 268,622                   | 9.00                     | April 30, 2006   | July 18, 2006    |

(2) Dividends for which the date of record falls in the current consolidated accounting fiscal year and the dividend payment date is in the following fiscal year

| Resolution  | Class of stocks | Total dividend ('000 yen) | Source of funds for dividend   | Dividend per share (yen) | Date of record   | Payment date     |
|---|-----------------|---------------------------|--------------------------------|--------------------------|------------------|------------------|
| January 26, 2007<br>Regular General Meeting of the Shareholders | Common stock    | 295,732                   | Consolidated retained earnings | 9.00                     | October 31, 2006 | January 29, 2007 |

**(Notes to the Consolidated Statements of Cash Flows)**

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)  | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
|--|---|----------------|--|-------------|-------|--|---|----------------|--|----------------------|----------------|--|---|-------|--|---|----------------|
| <p>1. Relationships between fiscal year-end balance for cash and equivalents and amounts for items shown on the consolidated accounting fiscal year balance sheet</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">Cash and equivalents</td> <td style="text-align: right;">14,111,882,000</td> </tr> <tr> <td>Term deposits with a maturity longer than 3 months</td> <td style="text-align: right;">- 3,018,000</td> </tr> <tr> <td colspan="2"><hr/></td> </tr> <tr> <td>Items considered to be cash and equivalents</td> <td style="text-align: right;">14,108,863,000</td> </tr> </table> <p>2. Details of major non-cash transactions</p> <p>The amount of assets and liabilities related to installment transactions that are newly accounted for during this consolidated accounting fiscal year is ¥1,538,987,000 respectively.</p> | Cash and equivalents  | 14,111,882,000 | Term deposits with a maturity longer than 3 months | - 3,018,000 | <hr/> |  | Items considered to be cash and equivalents | 14,108,863,000 | <p>1. Relationships between fiscal year-end balance for cash and equivalents and amounts for items shown on the consolidated accounting fiscal year balance sheet</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">Cash and equivalents</td> <td style="text-align: right;">18,398,312,000</td> </tr> <tr> <td>Term deposits with a maturity longer than 3 months</td> <td style="text-align: right;">-</td> </tr> <tr> <td colspan="2"><hr/></td> </tr> <tr> <td>Items considered to be cash and equivalents</td> <td style="text-align: right;">18,398,312,000</td> </tr> </table> <p>2. Details of major non-cash transactions</p> <p>The amount of assets and liabilities related to installment transactions that are newly accounted for during this consolidated accounting fiscal year is ¥2,004,757,000 respectively.</p> | Cash and equivalents | 18,398,312,000 | Term deposits with a maturity longer than 3 months | - | <hr/> |  | Items considered to be cash and equivalents | 18,398,312,000 |
| Cash and equivalents   | 14,111,882,000  |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| Term deposits with a maturity longer than 3 months   | - 3,018,000   |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| <hr/>  |   |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| Items considered to be cash and equivalents  | 14,108,863,000  |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| Cash and equivalents   | 18,398,312,000  |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| Term deposits with a maturity longer than 3 months   | -   |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| <hr/>  |   |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |
| Items considered to be cash and equivalents  | 18,398,312,000  |                |  |             |       |  |   |                |  |                      |                |  |   |       |  |   |                |

## (Notes for Leasing Transactions)

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   |                              |                                     |                                | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)   |                              |                                     |                                |
|---|------------------------------|-------------------------------------|--------------------------------|---|------------------------------|-------------------------------------|--------------------------------|
| 1. Finance lease transactions except for leases that transfer ownership of the property to the lessee.  |                              |                                     |                                | 1. Finance lease transactions except for leases that transfer ownership of the property to the lessee.  |                              |                                     |                                |
| (1) Amounts corresponding to lease property acquisition price, accumulated depreciation and outstanding balances at the end of the consolidated fiscal year accounting period |                              |                                     |                                | (1) Amounts corresponding to lease property acquisition price, accumulated depreciation and outstanding balances at the end of the consolidated fiscal year accounting period |                              |                                     |                                |
|   | Acquisition price<br>(¥'000) | Accumulated depreciation<br>(¥'000) | Outstanding balance<br>(¥'000) |   | Acquisition price<br>(¥'000) | Accumulated depreciation<br>(¥'000) | Outstanding balance<br>(¥'000) |
| Rental assets   | 37,626,285                   | 14,078,793                          | 23,547,492                     | Rental assets   | 39,777,357                   | 17,228,654                          | 22,548,702                     |
| Other assets  | 350,675                      | 196,156                             | 154,519                        | Other assets  | 313,056                      | 194,312                             | 118,744                        |
| Total   | 37,976,961                   | 14,274,949                          | 23,702,011                     | Total   | 40,090,413                   | 17,422,966                          | 22,667,447                     |
| (2) Outstanding balance of future lease payments at the end of the consolidated accounting fiscal year  |                              |                                     |                                | (2) Outstanding balance of future lease payments at the end of the consolidated accounting fiscal year  |                              |                                     |                                |
|   | Within one year              | 5,777,918,000                       |                                |   | Within one year              | 6,355,705,000                       |                                |
|   | After one year               | 17,311,719,000                      |                                |   | After one year               | 15,869,153,000                      |                                |
|   | Total                        | 23,089,637,000                      |                                |   | Total                        | 22,224,858,000                      |                                |
| (3) Amount of lease payments, depreciation expense and interest expense   |                              |                                     |                                | (3) Amount of lease payments, depreciation expense and interest expense   |                              |                                     |                                |
|   | Lease payments               | 6,569,358,000                       |                                |   | Lease payments               | 6,471,623,000                       |                                |
|   | Depreciation expense         | 5,959,692,000                       |                                |   | Depreciation expense         | 5,912,597,000                       |                                |
|   | Interest expense             | 772,799,000                         |                                |   | Interest expense             | 677,257,000                         |                                |
| (4) Accounting method for amount equivalent to depreciation expense   |                              |                                     |                                | (4) Accounting method for amount equivalent to depreciation expense   |                              |                                     |                                |
| Straight-line depreciation using the lease term as the depreciable life and zero residual value.  |                              |                                     |                                | Same as at left   |                              |                                     |                                |
| (5) Accounting method for amount equivalent to interest expense   |                              |                                     |                                | (5) Accounting method for amount equivalent to interest expense   |                              |                                     |                                |
| Interest method using the difference between total lease payments and the acquisition price of the lease property, allocated to each year.                                    |                              |                                     |                                | Same as at left   |                              |                                     |                                |
| 2. Operating leases   |                              |                                     |                                | 2. Operating leases   |                              |                                     |                                |
|   | Future lease payments        |                                     |                                |   | Future lease payments        |                                     |                                |
|   | Within one year              | 1,664,503,000                       |                                |   | Within one year              | 2,150,840,000                       |                                |
|   | After one year               | 3,837,936,000                       |                                |   | After one year               | 5,381,216,000                       |                                |
|   | Total                        | 5,502,439,000                       |                                |   | Total                        | 7,532,057,000                       |                                |

**(Notes Related to Negotiable Securities)**

**Negotiable securities**

**1. Other negotiable securities with market prices**

(Unit: Thousands of yen)

|  | Type                | Prior consolidated accounting fiscal year<br>(As of October 31, 2005) |   |                          | Current consolidated accounting fiscal year<br>(As of October 31, 2006) |   |                          |
|--|---------------------|---|---|--------------------------|---|---|--------------------------|
|  |                     | Acquisition price   | Amount reported on the consolidated balance sheet | Valuation profit or loss | Acquisition price   | Amount reported on the consolidated balance sheet | Valuation profit or loss |
| Negotiable securities whose balance on the consolidated balance sheet exceeds the acquisition price      | (1) Stocks          | 1,544,363   | 4,347,665   | 2,803,302                | 1,550,751   | 5,640,940   | 4,090,189                |
|  | (2) Bonds           |   |   |                          |   |   |                          |
|  | a. Government bonds | —   | —   | —                        | —   | —   | —                        |
|  | b. Corporate bonds  | —   | —   | —                        | 15,375  | 15,420  | 45                       |
|  | c. Other            | —   | —   | —                        | —   | —   | —                        |
| (3) Other negotiable securities  | 10,200              | 10,624  | 424   | —                        | —   | —   |                          |
|  | Subtotal            | 1,554,563   | 4,358,289   | 2,803,726                | 1,566,126   | 5,656,360   | 4,090,234                |
| Negotiable securities whose balance on the consolidated balance sheet is less than the acquisition price | (1) Stocks          | 99,175  | 84,322  | △14,853                  | 81,230  | 74,019  | △7,211                   |
|  | (2) Bonds           |   |   |                          |   |   |                          |
|  | a. Government bonds | —   | —   | —                        | —   | —   | —                        |
|  | b. Corporate bonds  | —   | —   | —                        | —   | —   | —                        |
|  | c. Other            | —   | —   | —                        | —   | —   | —                        |
| (3) Other negotiable securities  | 988,278             | 959,460   | △28,818   | 145,500                  | 123,340   | △22,160   |                          |
|  | Subtotal            | 1,087,453   | 1,043,782   | △43,671                  | 226,730   | 197,359   | △29,371                  |
|  | Total               | 2,642,016   | 5,402,071   | 2,760,055                | 1,792,856   | 5,853,719   | 4,060,862                |

**2. Other negotiable securities sold during the prior consolidated accounting fiscal year and the current consolidated accounting fiscal year**

(Unit: Thousands of yen)

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) |                    |                    | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |                    |                    |
|---|--------------------|--------------------|---|--------------------|--------------------|
| Selling amount  | Total gain on sale | Total loss on sale | Selling amount  | Total gain on sale | Total loss on sale |
| 958,250   | 363,963            | —                  | 1,324,642   | 24,883             | —                  |

**3. Details of other negotiable securities that do not have a market value**

(Unit: Thousands of yen)

| Type  | Prior consolidated accounting fiscal year<br>(As of October 31, 2005) | Current consolidated accounting fiscal year<br>(As of October 31, 2006) |
|---|---|---|
|   | Amount shown on the consolidated balance sheet                        | Amount shown on the consolidated balance sheet                          |
| Other negotiable securities                         |   |   |
| Unlisted stocks (excluding over-the-counter stocks) | 239,050   | 229,400   |
| Unlisted foreign bonds                              | —   | —   |
| Corporate bonds with warrants for new stock         | —   | —   |
| Other   | 106,935   | 85,953  |

#### 4. Planned future redemption amounts of other securities that have a maturity date

(Unit: Thousands of yen)

| Type                               | Prior consolidated accounting<br>fiscal year<br>(As of October 31, 2005) |   |   |                    | Current consolidated accounting<br>fiscal year<br>(As of October 31, 2006) |   |  |                    |
|------------------------------------|--|---|---|--------------------|--|---|--|--------------------|
|                                    | Within<br>one year   | After one<br>year and<br>within five<br>years | After five<br>years within<br>ten years | After ten<br>years | Within<br>one year   | After one<br>year and<br>within five<br>years | After five<br>years<br>within ten<br>years | After ten<br>years |
| (1) Bonds                          |  |   |   |                    |  |   |  |                    |
| a. Government<br>bonds             | —  | —   | —                                       | —                  | —  | —   | —  | —                  |
| b. Corporate bonds                 | —  | —   | —                                       | —                  | —  | —   | 15,420                                     | —                  |
| c. Other                           | —  | —   | —                                       | —                  | —  | —   | —  | —                  |
| (2) Other negotiable<br>securities | —  | —   | 950,364                                 | —                  | —  | —   | —  | 82,620             |
| <b>Total</b>                       | —  | —   | 950,364                                 | —                  | —  | —   | 15,420                                     | 82,620             |

**(Notes related to Derivative Transactions)**

**1. Notes related to transaction conditions**

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |
|---|---|
| <p>a. Contents and purpose of derivative transactions</p> <p>The Kanamoto Group uses forward exchange agreements and currency swap transactions for specified foreign currency-denominated assets and liabilities to avoid the risk of future exchange rate fluctuations in currency markets related to its foreign currency-denominated assets and liabilities.</p> <p>The Company also uses interest swaps to limit within a specific range the affect any future increase in market interest rates will have on payments of interest on the Company's floating rate loans. The Company accounts for derivative transactions using hedge accounting principles.</p> <p>Hedge accounting methods</p> <p>The Company accounts for hedge transactions using allocations based on accounting standards for foreign currency-denominated transactions, and special rule accounting based on accounting standards for financial products.</p> <p>Hedge methods and hedged transactions</p> <p>Hedge methods</p> <p>Currency swaps, forward exchange agreements and interest swaps</p> <p>Hedged transactions</p> <p>Foreign currency-denominated straight bonds, import payment liabilities and loans</p> <p>Hedging policy</p> <p>The Company's use of derivative transactions is limited to hedging risk within the scope of the Company's assets and liabilities subject to market fluctuation risk.</p> <p>Method for evaluating the effectiveness of hedges</p> <p>The Company does not evaluate the effectiveness of its hedge transactions because it can assume its currency swap transactions and forward transactions will completely offset market fluctuations or changes in cash flow from the time the hedge begins until it is terminated. In addition, the Company's interest swap transactions fulfill the requirements for special rule accounting, and the Company has elected to use this in place of an evaluation of effectiveness.</p> | <p>a. Contents and purpose of derivative transactions</p> <p>Same as at left</p>              |
| <p>b. Transaction matching policy</p> <p>The Kanamoto Group has adopted a policy of using derivative transactions only to avoid the risks to its assets and liabilities exposed to market fluctuation risk. The Company's policy is to not use derivative transactions to earn short-term trading gains or for speculative purposes.</p>  | <p>b. Transaction matching policy</p> <p>Same as at left</p>                                  |



| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)   |
|---|---|
| <p>c. Transaction-related risks</p> <p>Derivative transactions present market risk related to fluctuations in the market prices of the commodity subject to the transactions and credit risk related to non-performances of the agreements by customers.</p> <p>The foreign currency-related forward agreements used by the Kanamoto Group present risk from currency market fluctuations, and the interest swaps used by the Kanamoto Group present risk from changes in market interest rates.</p> <p>The Company believes it faces minimal credit risk because the counterparties to the Kanamoto Group's derivative transactions are always domestic banks or securities firms with excellent creditworthiness.</p> | <p>c. Transaction-related risks</p> <p style="text-align: center;">Same as at left</p>  |
| <p>d. Transaction risk management system</p> <p>The Company's basic policy concerning derivative transactions is determined by the Board of Directors, and the manager responsible for the finance section in the Accounting Division executes and manages the transactions based on internal management guidelines. The chief financial officer reports on the Company's financial affairs, including all derivative transactions, at the regular meetings of the Board of Directors.</p>  | <p>d. Transaction risk management system</p> <p style="text-align: center;">Same as at left</p>                                       |
| <p>e. Supplemental explanation of matters related to transaction market prices</p> <p>Forward agreements and currency swap transactions accounted for on the Company's financial statements through conversion of the relevant foreign currency-denominated money claims and money liabilities by being appropriated to foreign currency-denominated claims or liabilities or other accounts at the end of the consolidated fiscal year are excluded from transactions for which market prices are disclosed.</p>   | <p>e. Supplemental explanation of matters related to transaction market prices</p> <p style="text-align: center;">Same as at left</p> |

**2. Notes related to transaction market prices etc.**

**Prior consolidated accounting fiscal year (As of October 31, 2005)**

The Company had no material items to report.

**Current consolidated accounting fiscal year (As of October 31, 2006)**

The Company had no material items to report.

## (Notes related to accrued employees retirement benefit)

### 1. Summary of the employees retirement benefit system adopted by the Company

The Company and its consolidated subsidiaries have established a pension fund system and a retirement lump-sum benefit system as a defined benefit plan. In addition, when an employee retires or leaves the Company, in some cases the Company pays an additional retirement amount that is not covered by the reserve for accrued employees retirement benefit when using actuarial accounting based on retirement benefit accounting.

On January 1, 2004 the Company received approval from the Minister of Health, Labour and Welfare for exemption from the obligation to make future payments for the entrusted portion of the Employee Welfare Pension Fund.

### 2. Details of the Company's liability for accrued employees retirement benefit

(Unit: Thousands of yen)

|   | Prior consolidated accounting<br>fiscal year<br>(As of October 31, 2005) | Current consolidated accounting<br>fiscal year<br>(As of October 31, 2006) |
|---|--|--|
| (1) Liability for accrued employees retirement benefit  | △4,382,486   | △4,702,213   |
| (2) Pension assets  | 2,979,738  | 3,136,068  |
| (3) Liability for unreserved accrued employees<br>retirement benefit (1) + (2)                    | △1,402,748   | △1,566,144   |
| (4) Unamortized amount of the one-time valuation<br>difference for change in accounting standards | —  | —  |
| (5) Unrecognized actuarial differences  | △123,245   | —  |
| (6) Unrecognized past years' service obligation<br>(reduction in liability)                       | —  | △115,575   |
| (7) Net liability shown on the consolidated balance<br>sheet (3) + (4) + (5) + (6)                | △1,525,993   | △1,681,719   |
| (8) Prepaid pension expense   | —  | —  |
| (9) Accrued employees retirement benefit<br>(7) - (8)   | △1,525,993   | △1,681,719   |

(Note) 1. The Company's consolidated companies have adopted the simple method for calculating the accrued employees' retirement benefit.

### 3. Details of accrued employees retirement benefit expense

(Unit: Yen thousands)

|  | Prior Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) | Current Consolidated Accounting<br>Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |
|--|--|--|
| (1) Service costs  | 407,274  | 320,452  |
| (2) Interest costs   | 91,621   | 84,390   |
| (3) Expected return on plan investments (reduction)  | 95,571   | 114,322  |
| (4) Write-off of past years' service liability expense   | —  | —  |
| (5) Write-off of expense for actuarial based difference  | 112,060  | 14,446   |
| (6) Amount of one-time valuation difference for<br>change in accounting standards charged as an<br>expense | —  | —  |
| (7) Employees retirement benefit expense   | 515,384  | 304,966  |
| (8) Gain on return of entrusted portion of corporate<br>Employee Welfare Pension Fund                      | —  | —  |
| TOTAL  | 515,384  | 304,966  |

Note: The employees retirement benefit expenses at consolidated subsidiary companies that have adopted the simple method are included in service costs.

**4. Matters related to the basis for accounting for the accrued employees retirement benefit and other items**

|  | Prior consolidated accounting<br>fiscal year<br>(As of October 31, 2005) | Current consolidated accounting<br>fiscal year<br>(As of October 31, 2006) |
|--|--|--|
| (1) Discount rate  | 2.00   | 2.00   |
| (2) Expected rate of return on plan investments  | 4.00   | 4.00   |
| (3) Method of allocating projected benefits to periods of service  | Service period fixed benefit basis                                       | Service period fixed benefit basis   |
| (4) Amortization period of past years' service liability   | —  | —  |
| (5) Amortization period for actuarial differences  | 10 years beginning from the next consolidated accounting fiscal year     | 10 years beginning from the next consolidated accounting fiscal year       |
| (6) Number of years for amortization of one-time valuation difference for change in accounting standards | —  | —  |

**(Notes Related to Tax Effect Accounting)**

| Prior Consolidated Accounting Fiscal Year<br>(As of October 31, 2005)   | Current Consolidated Accounting Fiscal Year<br>(As of October 31, 2006)   |
|---|---|
| <p>1. Principal items accounted for as deferred tax assets and deferred tax liabilities</p> <p>Deferred tax assets</p> <p>Amount in excess of limit for inclusion 321,983,000</p> <p>Disallowance of deferred business taxes 54,003,000</p> <p>Excess accrued employees retirement benefit 606,705,000</p> <p>Amount in excess of limit for retirement benefit 44,631,000</p> <p>Amount in excess of limit for accrued bonuses to employees 208,381,000</p> <p>Disallowance of excess depreciation 319,278,000</p> <p>Amount of loss carried forward 1,340,357,000</p> <p>Other 396,028,000</p> <p>Deferred tax asset subtotal 3,291,368,000</p> <p>Valuation reserve <u>△1,558,279,000</u></p> <p>Total deferred tax assets 1,733,089,000</p> <p>Deferred tax liability</p> <p>Valuation difference on other negotiable securities 1,115,062,000</p> <p>Net amount of deferred tax assets <u>618,027,000</u></p> <p>Disclosure item:</p> <p>Current assets - Deferred tax assets 318,999,000</p> <p>Fixed assets - Deferred tax assets 302,238,000</p> <p>Long-term liabilities -3,209,000</p> <p>2. Causes of principal differences between the statutory tax rate and burden ratio for corporate and other taxes following application of tax effect accounting by major category.</p> <p>Statutory corporate tax rate 40.4%</p> <p>(Adjustment)</p> <p>Local tax equalization 8.1%</p> <p>Items not included permanently in losses such as expense account 3.0%</p> <p>Consolidated subsidiary losses 11.9%</p> <p>Other 4.2%</p> <p>Burden ratio for corporate and other taxes after application of tax effect accounting <u>67.6%</u></p> | <p>1. Principal items accounted for as deferred tax assets and deferred tax liabilities</p> <p>Deferred tax assets</p> <p>Amount in excess of limit for inclusion 135,080,000</p> <p>Disallowance of deferred business taxes 102,760,000</p> <p>Excess accrued employees retirement benefit 670,548,000</p> <p>Amount in excess of limit for retirement benefit 52,202,000</p> <p>Amount in excess of limit for accrued bonuses to employees 208,963,000</p> <p>Disallowance of excess depreciation 280,174,000</p> <p>Impairment loss 240,205,000</p> <p>Amount of loss carried forward 1,347,600,000</p> <p>Other 453,341,000</p> <p>Deferred tax asset subtotal 3,351,731,000</p> <p>Valuation reserve <u>△1,401,531,000</u></p> <p>Total deferred tax assets 1,811,055,000</p> <p>Deferred tax liability</p> <p>Valuation difference on other negotiable securities 1,640,588,000</p> <p>Net amount of deferred tax assets <u>170,467,000</u></p> <p>Disclosure item:</p> <p>Current assets - Deferred tax assets 391,803,000</p> <p>Fixed assets - Deferred tax assets -</p> <p>Long-term liabilities <u>△221,336,000</u></p> <p>2. Causes of principal differences between the statutory tax rate and burden ratio for corporate and other taxes following application of tax effect accounting by major category.</p> <p>Statutory corporate tax rate 40.4%</p> <p>(Adjustment)</p> <p>Local tax equalization 2.7%</p> <p>Items not included permanently in losses such as expense account 1.2%</p> <p>Affect from application of asset impairment accounting for fixed assets 4.0%</p> <p>Consolidated subsidiary losses 0.9%</p> <p>Other <u>△0.3%</u></p> <p>Burden ratio for corporate and other taxes after application of tax effect accounting <u>48.9%</u></p> |

## (Business Segment Information)

### 1. Segment Information by Type of Business

Prior consolidated accounting fiscal year (From November 1, 2004 to October 31, 2005)

(Unit: Thousands of yen)

|  | Construction equipment rental business | Steel sales business | Information products business and other businesses | Total      | Eliminations or entire company | Consolidated |
|--|--|----------------------|--|------------|--------------------------------|--------------|
| I. Revenues and operating income                           |  |                      |  |            |                                |              |
| Revenues   |  |                      |  |            |                                |              |
| (1) Sales to outside customers                             | 57,844,580                             | 5,699,737            | 430,894  | 63,975,212 | —                              | 63,975,212   |
| (2) Sales or transfers between related segments            | —                                      | —                    | —  | —          | —                              | —            |
| Total  | 57,844,580                             | 5,699,737            | 430,894  | 63,975,212 | —                              | 63,975,212   |
| Operating expenses   | 56,640,650                             | 5,675,002            | 410,775  | 62,726,427 | △155,586                       | 62,570,841   |
| Operating income   | 1,203,930                              | 24,734               | 20,119   | 1,248,784  | 155,586                        | 1,404,371    |
| II. Assets, depreciation expense and capital disbursements |  |                      |  |            |                                |              |
| Assets   | 53,991,608                             | 1,660,973            | 845,254  | 56,497,836 | 25,479,681                     | 81,977,517   |
| Depreciation expense                                       | 4,975,301                              | 1,797                | 8,342  | 4,985,441  | 225,663                        | 5,211,105    |
| Capital disbursements                                      | 251,464                                | —                    | —  | 251,464    | 343,103                        | 594,568      |
| Operating expenses   | 4,264,396                              | 57,479               | 423  | 4,322,299  | 345,431                        | 4,667,731    |

(Notes) 1. Method of business classification

Businesses are classified based on consideration of similarities such as the type of labor and products, the nature of the business and the business markets.

2. Principal products, by business

| Business                                  | Principal products   |
|---|--|
| Construction equipment rentals            | Construction equipment such as hydraulic shovels, generators, temporary construction materials, construction safety equipment, temporary modular housing units |
| Steel sales                               | Steel bar, sheet steel, steel products such as round bar, steel scrap  |
| Information products and other businesses | Computers and peripheral devices, telecommunications-related equipment   |

3. The total amount for assets that were eliminated or included in the categories for all companies was ¥25,479,681,000 and represents primarily idle working capital (cash, deposits and negotiable securities) long-term investment funds (investment securities) and assets used in administrative departments at the parent company.

## Consolidated fiscal year under review (From November 1, 2005 to October 31, 2006)

(Unit: Thousands of yen)

|  | Construction equipment rental business | Steel sales business | Information products business and other businesses | Total      | Eliminations or entire company | Consolidated |
|--|--|----------------------|--|------------|--------------------------------|--------------|
| I. Revenues and operating income                           |  |                      |  |            |                                |              |
| Revenues   |  |                      |  |            |                                |              |
| (1) Sales to outside customers                             | 61,102,406                             | 6,485,485            | 435,890  | 68,023,782 | —                              | 68,023,782   |
| (2) Sales or transfers between related segments            | —                                      | —                    | —  | —          | —                              | —            |
| Total  | 61,102,406                             | 6,485,485            | 435,890  | 68,023,782 | —                              | 68,023,782   |
| Operating expenses   | 57,289,724                             | 6,441,515            | 404,783  | 64,136,023 | △180,377                       | 63,955,645   |
| Operating income   | 3,812,682                              | 43,970               | 31,106   | 3,887,758  | 180,377                        | 4,068,136    |
| II. Assets, depreciation expense and capital disbursements |  |                      |  |            |                                |              |
| Assets   | 53,583,485                             | 2,064,832            | 764,240  | 56,412,558 | 30,403,033                     | 86,815,592   |
| Depreciation expense                                       | 4,758,291                              | 1,942                | 10,302   | 4,770,536  | 22,088                         | 4,792,624    |
| Capital disbursements                                      | 4,664,401                              | 939,500              | —  | 4,665,341  | 734,632                        | 5,399,973    |

(Notes) 1. Method of business classification

Businesses are classified based on consideration of similarities such as the type of labor and products, the nature of the business and the business markets.

2. Principal products, by business

| Business                                  | Principal products   |
|---|--|
| Construction equipment rentals            | Construction equipment such as hydraulic shovels, generators, temporary construction materials, construction safety equipment, temporary modular housing units |
| Steel sales                               | Steel bar, sheet steel, steel products such as round bar, steel scrap  |
| Information products and other businesses | Computers and peripheral devices, telecommunications-related equipment   |

3. The total amount for assets that were eliminated or included in the categories for all companies was ¥30,403,033,000 and represents primarily idle working capital (cash, deposits and negotiable securities) long-term investment funds (investment securities) and assets used in administrative departments at the parent company.

## 2. Segment information by location

The Company does not report segment information by location because the Company did not have any consolidated subsidiaries or important offices located in countries or regions outside of Japan during the prior consolidated fiscal year and the current consolidated fiscal year.

## 3. Foreign sales

The Company did not have any foreign sales during the prior consolidated fiscal year and the current consolidated fiscal year.

## Related party disclosures

Prior consolidated accounting fiscal year (From November 1, 2004 to October 31, 2005)

| Attribute | Name           | Address | Capital or funding (Thousand yen) | Line of business or position   | Percentage of voting rights owned (Indirect) (%) | Relationship                          |                       | Details of transaction                          | Transaction amount (Thousand yen) | Account | Balance at end of consolidated fiscal year (Thousand yen) |
|-----------|----------------|---------|-----------------------------------|--|--|---------------------------------------|-----------------------|---|-----------------------------------|---------|---|
|           |                |         |                                   |  |  | Concurrently serving as director etc. | Business relationship |   |                                   |         |   |
| Director  | Kiyoshi Onishi | -       | -                                 | Outside Corporate Auditor, Licensed tax accountant, Eiko Certified Public Tax Accountant's Corporation | -  | -                                     | -                     | Advisor compensation based on an agreement with | 2,400                             | -       | -   |
| Director  | Kiyohiro Tsuji | -       | -                                 | Outside Corporate Auditor, Licensed tax accountant, Eiko Certified Public Tax Accountant's Corporation | -  | -                                     | -                     | certified public tax accountant corporation     |                                   | -       | -   |
| Director  | Akio Hashimoto | -       | -                                 | Outside Corporate Auditor, Attorney at law and President, Hashimoto and Okawa Godo Law Offices         | -  | -                                     | -                     | Advisor compensation, other                     | 3,443                             | -       | -   |

(Notes) 1. The transaction amounts shown above do not include consumption tax.

2. Kiyoshi Onishi serviced as the Company's auditor from November 1, 2004 until January 27, 2005, and Kiyohiro Tsuji served as the Company's auditor from January 27, 2005 to October 31, 2005.

3. Terms of the transactions and the Company's policy for deciding terms of the translations

The Company sets the amount for advisor compensation to its tax accountants after reviewing the Company's terms and conditions for general transactions. The Company sets the amount for advisor compensation to its attorneys based on a monthly retainer of ¥100,000 plus additional amounts for other legal services that are determined by referring to the compensation provisions of the Sapporo Bar Association.

Current consolidated accounting fiscal year (From November 1, 2005 to October 31, 2006)

(1) Directors and individual large shareholders etc.

| Attribute   | Name                       | Address                 | Capital or funding (Thousand yen) | Line of business or position   | Percentage of voting rights owned (Indirect) (%)  | Relationship                          |                                       | Details of transaction  | Transaction amount (Thousand yen) | Account                                      | Balance at end of consolidated fiscal year (Thousand yen) |
|---|----------------------------|-------------------------|-----------------------------------|--|---|---------------------------------------|---------------------------------------|---|-----------------------------------|--|---|
|   |                            |                         |                                   |  |   | Concurrently serving as director etc. | Concurrently serving as director etc. |   |                                   |  |   |
| Director  | Kiyohiro Tsuji             | —                       | —                                 | Outside Corporate Auditor, Licensed tax accountant, Eiko Certified Public Tax Accountant's Corporation | —   | —                                     | —                                     | Advisor compensation based on an agreement with certified public tax accountant corporation | 2,400                             | —  | —   |
| Director  | Akio Hashimoto             | —                       | —                                 | Outside Corporate Auditor, Attorney at law and President, Hashimoto and Okawa Godo Law Offices         | —   | —                                     | —                                     | Advisor compensation, other   | 5,068                             | —  | —   |
| Company for which directors and relatives own the majority of voting rights in equity calculation | Kanamoto Capital Co., Ltd. | Chuo-ku, Sapporo, Japan | 52,006                            | Real estate leasing agreement  | Kanamoto's President and close relatives directly own 85.25% and indirectly own 2.83% of total outstanding shares | 2                                     | Ground lease                          | Lease of land for branch  | 1,200                             | Selling, general and administrative expenses | —   |

(Notes) 1. The transaction amounts shown in (1) above do not include consumption tax; consumption tax is included in the fiscal year-end balance.

2. Terms of the transactions and the Company's policy for deciding terms of the transactions

- (1) The price for the sales transaction to the Company indicated above was determined by referring to market prices, and the payment terms are identical to the terms for other normal transactions.
- (2) The Company makes its decisions on land leases and land sales based on the assessed value of a real estate appraiser and the price level of nearby similar properties.
- (3) The Company sets the amount for advisor compensation to its tax accountants after reviewing the Company's terms and conditions for general transactions. The Company sets the amount for advisor compensation to its attorneys based on a monthly retainer of ¥100,000 plus additional amounts for other legal services that are determined by referring to the compensation provisions of the Sapporo Bar Association.



**(Per Share Information)**

| Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005)   |           | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006)  |           |
|---|-----------|--|-----------|
| Net assets per share  | ¥1,120.76 | Net assets per share   | ¥1,155.22 |
| Net income per share of common stock  | ¥11.57    | Net income per share of common stock   | ¥57.41    |
| Net income per share of common stock after adjustment for potential ordinary shares   | —         | Net income per share of common stock after adjustment for potential ordinary shares  | —         |
| The Company has not reported net income per share of common stock after adjustment for potential ordinary shares because it does not have any potential shares that would have a dilution effect. |           | The Company has not reported net income per share of common stock after adjustment for potential ordinary shares because it does not have any potential shares that would have a dilution effect.  |           |
|   |           | (Supplemental Information)<br>Beginning from this consolidated accounting fiscal year, the Company has adopted the revised Accounting Standard for Earnings Per Share (Accounting Standards Board of Japan Statement No. 2 dated January 31, 2006 (revised 2006) and the Guidance on Accounting Standard for Earnings Per Share (ASBJ Guidance No. 4 dated January 31, 2006 (revised 2006)). There are no material items to report as a result of this change. |           |

(Note) The basis for calculating consolidated fiscal year earnings per share and earnings per share after adjustment for potential ordinary shares is as follows.

(Unit: Thousands of yen)

|  | Prior Consolidated Accounting Fiscal Year<br>(From November 1, 2004<br>To October 31, 2005) | Current Consolidated Accounting Fiscal Year<br>(From November 1, 2005<br>To October 31, 2006) |
|--|---|---|
| Net income per share of common stock   |   |   |
| Net income   | 352,623   | 1,742,652   |
| Amount not attributed to common stock shareholders   | 7,300   | —   |
| Net income related to common stock   | 345,323   | 1,742,652   |
| Average number of outstanding shares during the fiscal year  | 29,856,334  | 30,357,093  |
| Summary of latent stock not included in the calculation of consolidated fiscal year earnings per share on a fully diluted basis because it does not have a dilution effect | —   | —   |

**(Material Events after the Close of the Consolidated Fiscal Year)**

The Company had no material items to report.